



THE MIDDLE EAST DUTY FREE CONFERENCE

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21-22 NOVEMBER 2011
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ABU DHABI AIRPORTS COMPANY (ADAC)	Mr	AL BULOOKI	Mohammed	Chief Commercial Officer
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ABU DHABI AIRPORTS COMPANY (ADAC)	Mr	DINCLER	Borga	Head Of Marketing
ABU DHABI AIRPORTS COMPANY (ADAC)	Ms	ASHLEY	Kate	Marketing Manager
ABU DHABI AIRPORTS COMPANY (ADAC)	Mr	CAPPELL	Daniel F.	Vice President Non-aeronautical Revenues
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AER RIAN TA INT'L (MIDDLE EAST) W.L.L.	Mr	BOLAND	John	Deputy Chief Executive
AER RIAN TA INT'L (MIDDLE EAST) W.L.L.	Mr	MCKENNA	Patrick	General Manager Finance
AER RIAN TA INT'L (MIDDLE EAST) W.L.L.	Mr	PRESCOTT	James	General Manager Operations
AER RIAN TA INT'L (MIDDLE EAST) W.L.L.	Mr	SUTCLIFFE	John	Director
AER RIAN TA INT'L (MIDDLE EAST) W.L.L.	Mr	MAC GOWAN	Jack	Chief Executive - Ari
AER RIAN TA INT'L (MIDDLE EAST) W.L.L.	Mr	STAPLETON	Shane	Category Manager
AER RIAN TA INT'L (MIDDLE EAST) W.L.L.	Mr	MOLLOY	Patrick	Head Of Category Development
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AFRICAN & EASTERN (N.E.) (BVI) LTD	Mr	SALIM	A. R.	General Manager - Operations
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AIRPORT INTERNATIONAL GROUP	Ms	DUBOIS	Isabelle	Commercial & Customer Service Director
AJMAL	Ms	AL HAJEB	Maysan	Head Of Travel Retail



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ALDEASA JORDAN AIRPORTS DUTY FREE SHOPS	Ms	AL-NASHIF	Rula	Head Trading Asia And Middle East
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AMOUAGE L.L.C.	Ms	DHAWAN	Anuradha	Sales Manager
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ARC TELECOM LTD	Mr	MC GINLEY	Michael	Director
ASIA PACIFIC TRAVEL RETAIL ASSOCIATION (APTRA)	Mr	TULI	Sunil	President



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BALLY SA	Ms	ONOFRI	Silvia	Global Travel Retail Director
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BAQER MOHEBI EST	Mr	SIADAT	Seyed Houssain	General Manager
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CARTIER PARFUMS - LUNETTES SAS	Mr	LOMBARD	Christian	Export Director
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CHANEL LIMITED FZE	Mr	GOMMICHON	Julien	Managing Director
CHANEL LIMITED FZE	Mr	BOU MANSOUR	Nehme	Commercial Director
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CHANNELS EXHIBITIONS L.L.C.	Mr	MENEZES	Vicky	Project Manager



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DUFRI INTERNATIONAL BV	Mr	GOLDBERG	Theo	Chief Executive Officer / Owner
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DUFRY EURASIA FZE	Mr	AL KHOMASSI	Atef	Commercial Director
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JONATHAN HOLLAND & ASSOCIATES	Mr	HOLLAND	Jonathan	Managing Director



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L'OREAL PRODUITS DE LUXE INTERNATIONAL	Mr	BOGDAN	Vadim	Area Manager
L'OREAL PRODUITS DE LUXE INTERNATIONAL	Mr	LE BAUD	Tanguy	Area Manager
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LUXOTTICA U.K. LTD	Mr	DESTRO	Enrico	Regional Sales Director
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LYS BLEU	Ms	BOUDAL	Emilie	Regional Sales Manager
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MARITIME & MERCANTILE INTERNATIONAL LLC	Mr	PINGLO	Gilles	Sales Manager - Travel Retail



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NATIONAL TRADING & DEVELOPING EST.	Mr	AHMADI	Ebad	Director - Non Food Operations
NESTLE INTERNATIONAL TRAVEL RETAIL SA	Mr	ABOUNAOUM	Fady	Regional Business Manager
NESTLE INTERNATIONAL TRAVEL RETAIL SA	Mr	CARSTULOVICH	Antonio	General Manager
NESTLE INTERNATIONAL TRAVEL RETAIL SA	Mr	STIEGER	Roland	Head Of Sales
NESTLE INTERNATIONAL TRAVEL RETAIL SA	Mr	BRENNAN	Alan	Customer Marketing Manager
NEUHAUS NV	Mr	LEGALLAIS	William	Travel Retail Manager Europe & Middle East
NEUHAUS NV	Mr	MURRAY	Gerard	Head Of Travel Retail
ONBOARD RETAIL SOLUTION	Mr	MADDISON	David	Head Of Retail Partnerships
ORIENT GATE LTD	Mr	DASHTI	Abdulhameed	Owner & Chairman Of The Board
ORIENT GATE LTD	Mr	MOURTADA	Samer	Managing Director
PARAMOUNT FARMS EUROPE	Mr	HAZELOF	Tom	Sales Director Retail
PARAMOUNT FARMS EUROPE	Mr	ENGELS	Dominic	General Manager
PARAMOUNT FARMS EUROPE	Mr	MASTEN	Mark	Vice President Global Sales
PARAMOUNT FARMS EUROPE	Mr	BANGERA	Keith	Sales Manager Retail Middle East
PARAMOUNT FARMS EUROPE	Mr	VLAEMINCK	Kristof	Senior Marketing Manager
PARFUMS CHRISTIAN DIOR	Ms	LAVAGNO	Sylvie	International Director Travel Retail Division



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PARFUMS CHRISTIAN DIOR	Mr	CHARTIER	Joffrey	Regional Director Travel Retail Lancôme, Europe
PARFUMS CHRISTIAN DIOR	Mr	DANAI	Alireza	Area Manager
PARIS GALLERY LLC	Mr	HAMDAN	Adel	General Manager
PATON'S MACADAMIA PLANTATIONS PTY LTD	Mr	KFOURI	James	Chief Operating Officer
PATRON SPIRITS INTERNATIONAL AG	Mr	RATCLIFFE	Gordon	Area General Manager
PATRON SPIRITS INTERNATIONAL AG	Mr	HILL	Mike	Vice President Europe Middle East And Africa
PAUL SAPIN SA	Mr	GEOGHEGAN	Barry	Travel Retail Director
PERFETTI VAN MELLE GLOBAL TRAVEL RETAIL	Mr	LAROS	Mark	Director
PERFETTI VAN MELLE GLOBAL TRAVEL RETAIL	Mr	KRIJGSMAN	Laurens	Area Manager
PERFUME HOLDING	Mr	MALEK	Patrick	Middle East & Africa Sales Director
PERNOD RICARD GULF	Mr	HARDING	Ryan	Area Manager Duty Free
PERNOD RICARD GULF	Mr	FREEBORN	David	Managing Director
PERNOD RICARD GULF	Ms	RYAN	Catriona	Brand Manager
PERNOD RICARD GULF	Mr	KAKCZAN	Paul	
PERNOD RICARD GULF	Mr	PAPAIANOANNOU	Michalis	Head Of Marketing
PERSIAN DUTY FREE	Mr	JAMALAN	Hamid Reza	Managing Director
PERSIAN DUTY FREE	Mr	GRIFFITHS	James	Project Director
PERSIAN DUTY FREE	Mr	MALAEK	Seyed Mohammad Hossein	Advisor To Managing Director



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PEUCH ET BESSE SARL	Mr	COMBE	Sylvain	Duty Free Manager
PHILIP MORRIS MANAGEMENT SERVICES ME LTD	Mr	PATRIKALOS	Nikos	Region Manager Duty Free
PHILIP MORRIS MANAGEMENT SERVICES ME LTD	Mr	UNIYAL	Vinay	Manager Duty Free
PHILIP MORRIS MANAGEMENT SERVICES ME LTD	Mr	HEGAB	Mohammed	Manager Duty Free
PHILIP MORRIS WORLD TRADE SARL	Mr	TERRIBILINI	Marco	Vice President Duty Free
PORTLAND DESIGN	Mr	ALLEN	Lewis	Director Of Environments
PPS PUBLICATIONS LTD	Mr	HILL	Ian	Publisher
PREMIER PORTFOLIO INTERNATIONAL LIMITED	Mr	MAXWELL	Garry	Sales Director
PREMIER PORTFOLIO INTERNATIONAL LIMITED	Mr	WALSH	Kevin	Managing Director
PREMIER PORTFOLIO INTERNATIONAL LIMITED	Mr	WEBSTER	Andrew	Managing Director
PROCTER & GAMBLE GULF FZE	Mr	FABER-BILLOT	Uwe	Global Category Manager
PROCTER & GAMBLE GULF FZE	Mr	EL CHAAR	Nour	Area Manager Travel Retail Middle East
PROCTER & GAMBLE GULF FZE	Mr	ERICKSON	Christopher	Middle East & Indian Subcontinent Team Leader
PROCTER & GAMBLE GULF FZE	Ms	EXLEY	Laura	Area Manager - Tr Middle East & Africa
PROTEGE INTERNATIONAL LTD	Mr	LEVY	Andre	Chairman
PUIG MIDDLE EAST FZCO	Mr	VALENTI	Ignacio	General Manager
PUIG MIDDLE EAST FZCO	Ms	RICHARDSON	Andrea	
PUIG MIDDLE EAST FZCO	Mr	EL KHOURI	Alexi	



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QATAR DUTY FREE CO	Mr	EDWARDS	John Alan	Senior Retail Advisor & Consultant
QATAR DUTY FREE CO	Mr	KUWADEKAR	Devesh	Marketing Manager
QATAR DUTY FREE CO	Mr	HUNTER	Keith	Senior Vice President
RASHIDEEN INTERNATIONAL TRADING EGYPT	Mr	EL-GREISSY	Tarek	Sales Manager
RASHIDEEN INTL TRADING (FZC)	Mr	NAIR	Krishna Kumar	Finance Manager
REFLECTA SAS	Ms	VISCONTI	Alessandra	Managing Director
REMY COINTREAU INTERNATIONAL	Mr	MEARY	Valery	Europe Duty Free Manager
REMY COINTREAU INTERNATIONAL PTE LTD	Mr	SANT	Peter	Managing Director
RESAL FOOD	Mr	BINSAEED	Saud	General Manager
RETAIL CONCEPTS LLC	Mr	CADDICK	Stewart	Managing Director
RETAIL CONCEPTS LLC	Mr	CADDICK	Nigel	Managing Director
RETAIL IN MOTION	Mr	THORPE	Richard	International Sales & Marketing Director
REVLON MANUFACTURING LTD	Mr	MILLER	Art	Managing Director Global Travel Retail
ROTARY WATCHES LTD	Mr	JABBOUR	Fouad A.	Regional Manager
ROYCE' CONFECT CO., LTD	Mr	HIROSHI	Sato	General Manager Of Overseas Business Division
SAG TRADING LLC	Mr	ALIBHAI	Shakeel	Director



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SASY N SAVY PTY LTD	Ms	FREEMAN THOMAS	Catharine	Sales Director
SAUDI AIRLINES CATERING	Mr	SAATI	Abdelwahab	General Manager Airlines Sales & Business
SCENT STORY FZE	Mr	CHAMI	Gabriel	General Manager
SCHIPHOL MAGAZINE	Mr	MOLLEMAN	Stephan	Editor
SCHIPHOL MAGAZINE	Mr	WIJTENBURG	Wouter	Publisher
SCHRODER & SCHYLER	Ms	HARRIS	Françoise	Middle East Representative
SCORPIO DISTRIBUTORS LTD	Ms	HILL	Vanessa	Travel Retail Account Manager
SCORPIO DISTRIBUTORS LTD	Mr	STONER	Garry	Travel Retail Sales Director
SCORPIO DISTRIBUTORS LTD	Mr	MCGUIRE	Stuart	Group Managing Director
SCORPIO DISTRIBUTORS LTD	Mr	KENNEDY	Richard	Group Sales Director
SEA & SKY SUPPLY BV	Ms	VAN DE KERKHOF	Rianne	Business Unit Manager
SECRET WISH	Ms	SKOURI	Nadia	Founder & Chief Executive Officer
SHANGHAI INTERNATIONAL AIRPORT CO. LTD	Mr	DONG	Jia Chuan	General Manager
SHANGHAI INTERNATIONAL AIRPORT CO. LTD	Ms	FAN	Jian Yun	Supervisor
SHANGHAI INTERNATIONAL AIRPORT CO. LTD	Ms	YOU	Li	Supervisor
SHISEIDO EUROPE	Mr	JEUNET	Thomas	Area Manager



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SIROCCO FZC	Mr	BALBWIN	Lewis	
SKAGEN DESIGNS A/S	Mr	DALSKOV	Rene With	Sales Manager Support Export & Travel Retail
SKAGEN DESIGNS A/S	Ms	LINDER	Marianne	Key Account Manager
SMA TRADING	Ms	NASIROVA	Gaysha	General Manager
SWAROVSKI MIDDLE EAST FZE	Mr	OLSSON	Rasmus	Manager Consumer Goods Business Middle East
SWEDISH MATCH	Mr	CRAM	Johan	Vice President
SWEDISH MATCH	Mr	CARLSUND	Pontus	Manager Customer Development
SWEET GARDEN GENERAL TRADING CO. LLC	Mr	THOMAS	Shibu	Assistant General Manager
SWEETS OF OMAN (S.A.O.G)	Mr	JAIN	Mahavir	Export Manager
SWISS WATCH GROUP FZCO	Mr	GIRI	Sourav Kumar	Travel Retail Manager
SWISS WATCH GROUP FZCO	Mr	CHAINANI	Naresh	Chief Executive Officer
SWISS WATCH GROUP FZCO	Ms	KAZI	Nazish Shaukat	Senior Travel Retail Executive
TAZWEED TRADING LLC	Mr	NASREDDINE	Chadi	Manager Travel Retail Division
TFWA	Mr	JUUL-MORTENSEN	Erik	President
TFWA	Mr	MAINGREAUD	Alain	Managing Director
TFWA	Mr	BARRETT	Michael	Conference & Research Manager
TFWA	Ms	LAMOTTE	Cécile	Marketing Director



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TFWA	Mr	VANHALST	Mathieu	International Sales Manager
TFWA	Ms	CHALABI	Myriem	Client Relationship Manager
TFWA	Ms	GRANT	Jane	Advertising & Sponsoring Sales Manager
THE EDRINGTON GROUP	Mr	BONNINGTON	Keith	Area Director African & Middle East
THE HARSTON GROUP	Mr	EULENHOFER	Hans Joerg	Managing Director
THE HERSHEY COMPANY	Mr	PANTANGCO	Patrick Ryan	Customer Marketing Manager
THE HERSHEY COMPANY	Mr	HOWE	Stanley	Senior Business Manager Asia
THE HERSHEY COMPANY	Ms	CRUZ	Lilibeth C.	World Travel Retail Director
THE HERSHEY COMPANY	Mr	MAURICIO	Mark	Business Manager
THE NUANCE GROUP AG	Mr	BERNASCONI	Carlo	Chief Executive Officer Retail & Distribution
THE NUANCE GROUP AG	Mr	MORYL	Philippe	Business Development E M E A
THE WORLD OF PATRIA LTD	Mr	NICHOLS	Rob	Managing Director
THE WORLD OF PATRIA LTD	Mr	BUTCHER	Andy	Director
THORNTON TRAVEL RETAIL GROUP	Mr	THORNTON	Mark	President & Chief Executive Officer
TINTAMAR	Ms	PETIT	Edith	Chief Executive Officer
TOMS CONFECTIONERY GROUP	Mr	SOERENSEN	Alex	International Business Manager
TOURVEST DUTY FREE INFLIGHT SALES	Mr	GRIMSLEY	Selwyn	Chief Executive Officer
TOURVEST DUTY FREE INFLIGHT SALES	Mr	WILLIAMS	Max	Head Of Sales And Marketing

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TRAVELLER LTD (UAE)	Ms	EL MALLOU	Samar	Marketing Executive
TRAVELLER LTD (UAE)	Mr	MADI	Rami	General Manager
TRAVELLER LTD (UAE)	Ms	AZHIKKAL	Leena	Marketing Executive
TRAVELLER LTD (UAE)	Ms	EL OSTA	Berthe	Administrative Assistant
TRAVELLER LTD (UAE)	Ms	ABU OMAR	Faten	Department Manager Marketing
TRAVELLER LTD (UAE)	Ms	MALHOTRA	Diletta	Brand Manager
TRITON ADVISERS	Mr	AGEBACK	Per	Director
TRUEBELL MARKETING & TRADING L.L.C.	Mr	PUTHIYAPURAYIL	Mohandas	Managing Director
TRUEBELL MARKETING & TRADING L.L.C.	Mr	GHANDI	Kapil	Manager Retail Operations
TRUEBELL MARKETING & TRADING L.L.C.	Mr	HINDE	Peter	Business Development Manager
VALENTINO SPA	Ms	SANCINI	Barbara	World Wide Travel Retail Manager
VALORA TRADE DENMARK	Mr	KONGSTED	Dan	Nordic Director - Confectionery
VALORA TRADE DENMARK	Mr	OERNBO	Carsten	Chief Executive Officer - Administrative Director
VILLIGER SONS LTD	Ms	GARCIA	Lydia	Area Export Manager
VILLIGER SONS LTD	Mr	ZEPTER	Ralf	Director Export Sales
VILLIGER SONS LTD	Mr	KAMPHUIS	Gert	Senior Vice President Export
VINCOR CANADA - A CONSTELLATION COMPANY	Ms	DOLOTOWICZ	Amanda	Business Development Manager Travel Retail
VINPROM PESHTERA SA	Ms	GERMANOVA	Evgeniya	Head Of Export Department



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VINTAGE INTERNATIONAL	Mr	FARHAT	Aziz Salim	Managing Director
VISIONS FZCO	Mr	MENON	Anil	Assistant Manager
VISIONS FZCO	Mr	NAHHAS	Charles	Finance Director
VISIONS FZCO	Mr	NAHHAS	Sany	Managing Director
WHYTE & MACKAY LTD	Mr	MONGA	Ashish	Business Development Manager
WILLIAM GRANT & SONS INT'L LTD	Mr	BHATIA	Rajiv	Regional Manager - Middle East, Gulf & Indian Subc
WILLIAM GRANT & SONS INT'L LTD	Mr	SHARMA	Neeraj	Business Development Manager
WORLD DUTY FREE GROUP	Mr	MORAES	Errol	Manager Sri Lanka
WORLD DUTY FREE GROUP	Ms	BRANQUINHO	Sarah	Business Relations & External Affairs Director
WORLD DUTY FREE GROUP	Mr	CASTRO BENITEZ	Pedro J.	International Operations Director
WORLD DUTY FREE GROUP	Mr	SAFADI	Abdul Karim	Commercial Manager
WORLD DUTY FREE GROUP	Mr	SALCEDO MENENDEZ	Ignacio	Subdirector For International
WORLD DUTY FREE GROUP	Mr	SUTER	Justin	Global Head Of Supply Chain
WORLD DUTY FREE GROUP	Mr	OBEIDAT	Samer	Commercial Manager
WORLD DUTY FREE GROUP	Ms	ARIJA VIDOVIC	Ivanka	Category Manager
WORLD DUTY FREE GROUP	Mr	DE MIGUEL LAGUNA	David	Global Head Of Liquor & Tobacco
WORLD DUTY FREE GROUP	Ms	BRANQUINHO	Sherin	Asia & Africa Operations Coordinator
WORLD DUTY FREE GROUP	Mr	SLATER	Jose Manuel	Category Manager International Liquor
WORLD DUTY FREE GROUP	Mr	PEREZ PENA	Fernando	Business Development Uk, Nam, M.east
WORLD DUTY FREE GROUP	Mr	NAVAMUEL CAFFARENA	David	Category Manager Tobacco
WORLD DUTY FREE GROUP	Ms	PEREZ CASA	Gloria	Administration & Control Manager
WORLD DUTY FREE GROUP	Ms	ZARZA	Isabel	Strategy & Corporate Development Director
WORLD DUTY FREE GROUP	Mr	PETCHEY	Martin	Global Head Of Trading



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ZAINAB DUTY FREE LTD

Mr ALER

Mr ALVARADO

Ms VAZQUEZ

Mr SHAH

Jorge

Diego

Natalia

Asif

International Category Buying Manager

Strategy & Corporate Development Department

International Liquor Coordinator

Chief Executive Director

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