



**PRESS RELEASE**

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**PATON'S SIGNS DEAL WITH NUANCE IN EUROPE AND INDIA**

Paton's is delighted to report that it has signed agreements with the Nuance Group for the listing of its premium chocolate and nut confectionery in airports across Europe and the emerging markets of India with immediate effect.

Paton's will cater to northern European tastes at Stockholm Arlanda Airport in Sweden with a supply of 110g Milk and Dark Chocolate Macadamias, the luxurious Cointreau flavoured Chocolate Macadamias, and souvenir boxes of Chocolate Macadamias depicting a Swedish moose.

In Portugal Paton's will be listed through Lojas Francas Portugal at Faro, Lisbon and Porto international airports with a selection of Macadamia and Almond Royals in 110g and 200g gift boxes; the Minis range with flavours such as white chocolate strawberry crunch, dark chocolate orange crunch and milk chocolate coffee crunch; and a specially commissioned 170g souvenir box of Milk Chocolate Macadamias.

At the Turkish airport of Antalya in southern Europe Paton's 110g & 200g Milk and Dark Royals, the full range of Minis and a specially designed souvenir box will be listed through Net Urat Duty Free - Antalya.

Nick Diacon, Paton's Business Manager Europe: "To have secured listings with Nuance and their affiliated companies in Portugal, Sweden and Turkey serves to strengthen our global business partnership with the retailer and further establish our foundations within the European travel retail sector. It is a great step for Paton's and I look forward to both strong and successful relationships with each of our new partners.'

Paton's has already proved such a popular brand at Delhi and Cochin airports in India that the company has just signed a new agreement with Nuance India to supply Hyderabad and Bangalore international airports also.

The initial selection at the new Indian destinations will be 200g Macadamia Royals in Milk, Dark and White Chocolate and Almond Royals, 125g Gourmet Selection Cans, the Minis range and a series of bright, attractive India souvenir packs.

Lucas Roberts, Paton's Business Manager: "We are delighted to be supplying Nuance with an exclusive range of products, including special India destination designs for their new stores in Bangalore and Hyderabad. With India seen as a key growth area for travel retail, we are excited to add these two new airports to our current Indian distribution.'

Ends

**Paton's**

17 Rushdale Street, Knoxfield, Victoria 3180, Australia

P.O. Box 490, Ferntree Gully, Victoria 3156, Australia

Telephone: 61 3 9730 5900 Facsimile: 61 3 9763 8539 Email: sales@patons.com .au



Trade enquiries:

James Kfoury Tel: +61 3 9730 59 16 Email: [jamesk@patons.com.au](mailto:jamesk@patons.com.au)

Press information:

Kate Appleton Tel: +44 1784 434666 Email: [kate.appleton197@btinternet.com](mailto:kate.appleton197@btinternet.com)

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