



**ASIA PACIFIC  
EXHIBITION &  
CONFERENCE**

6 - 10 MAY 2018 – SINGAPORE

**The Duty Free  
& Travel Retail  
Asia Pacific Summit**

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# Tax Free World Association

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With over 500 members, TFWA [Tax Free World Association] is the world's biggest duty free and travel retail association.

Its mission – summarised by its motto **'by the trade, for the trade'** – is to identify trends and opportunities; build awareness; and provide a business platform for the global duty free and travel retail industry to prosper.

TFWA's key activities are organising exhibitions, delivering specialist conferences and workshops, and commissioning relevant and informative consumer research studies.

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# Asia Pacific Market

**Asia Pacific: the engine of duty free & travel retail**

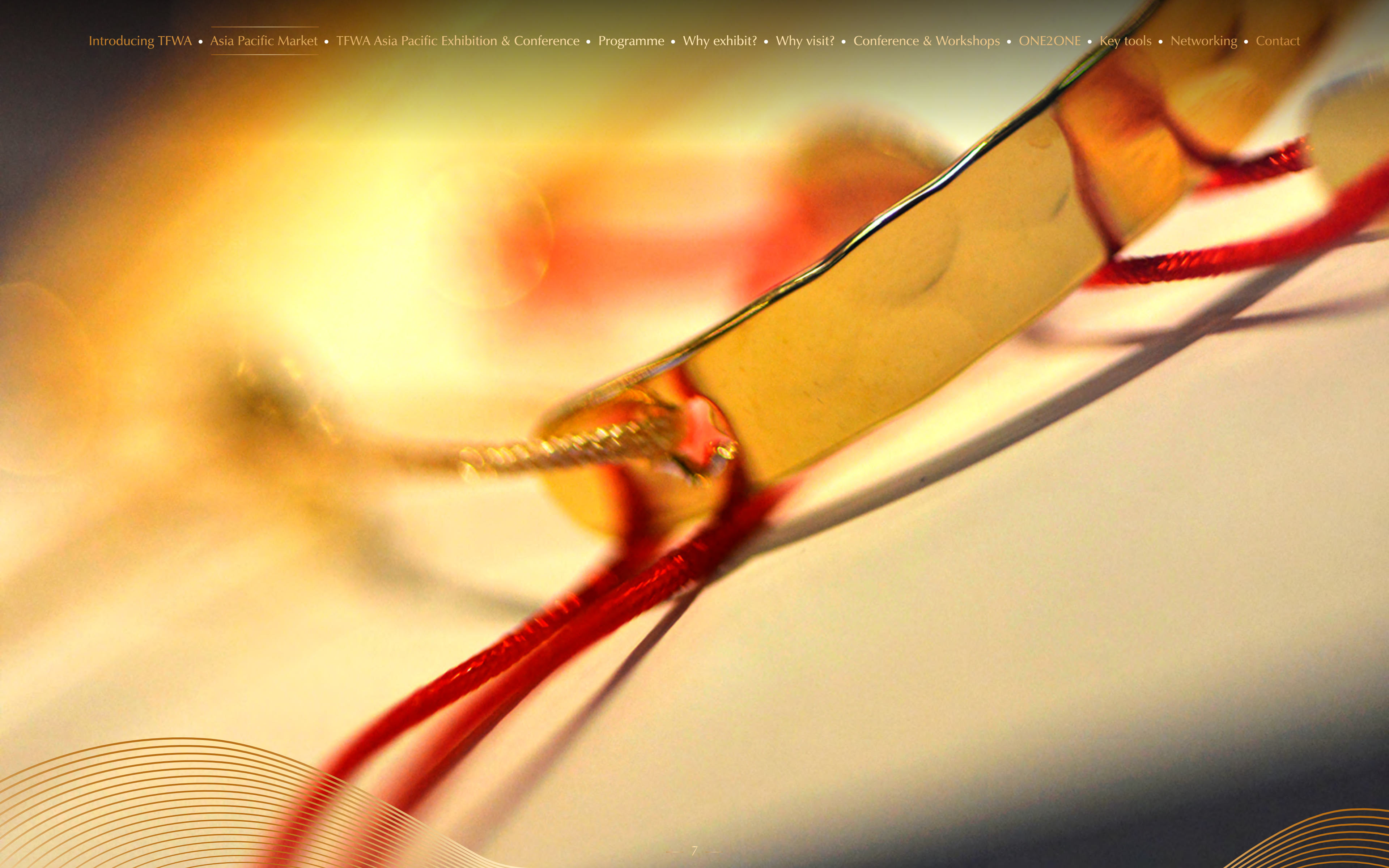
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Asia Pacific is the undisputed **growth driver** of the global duty free & travel retail industry, as the region proved once again in 2016.

During a year in which other regions posted flat or negative growth, **sales in Asia Pacific increased by 9.1% in US\$** at current rates, according to preliminary figures from Generation Research.







**At US\$ 27.6 billion dollars, sales in Asia Pacific represented 43.4%** of the global total.

That impressive performance comes at a time of significant investment in key markets.

Recent tenders in South Korea, Hong Kong and China have attracted considerable interest from regional and global companies, **with the introduction of arrivals duty free in China and Japan** the cause of much excitement. The downtown duty free market continues to grow in size and scope, while cruiseline retail is benefiting from a boom in interest among Asian travellers of all ages and incomes.



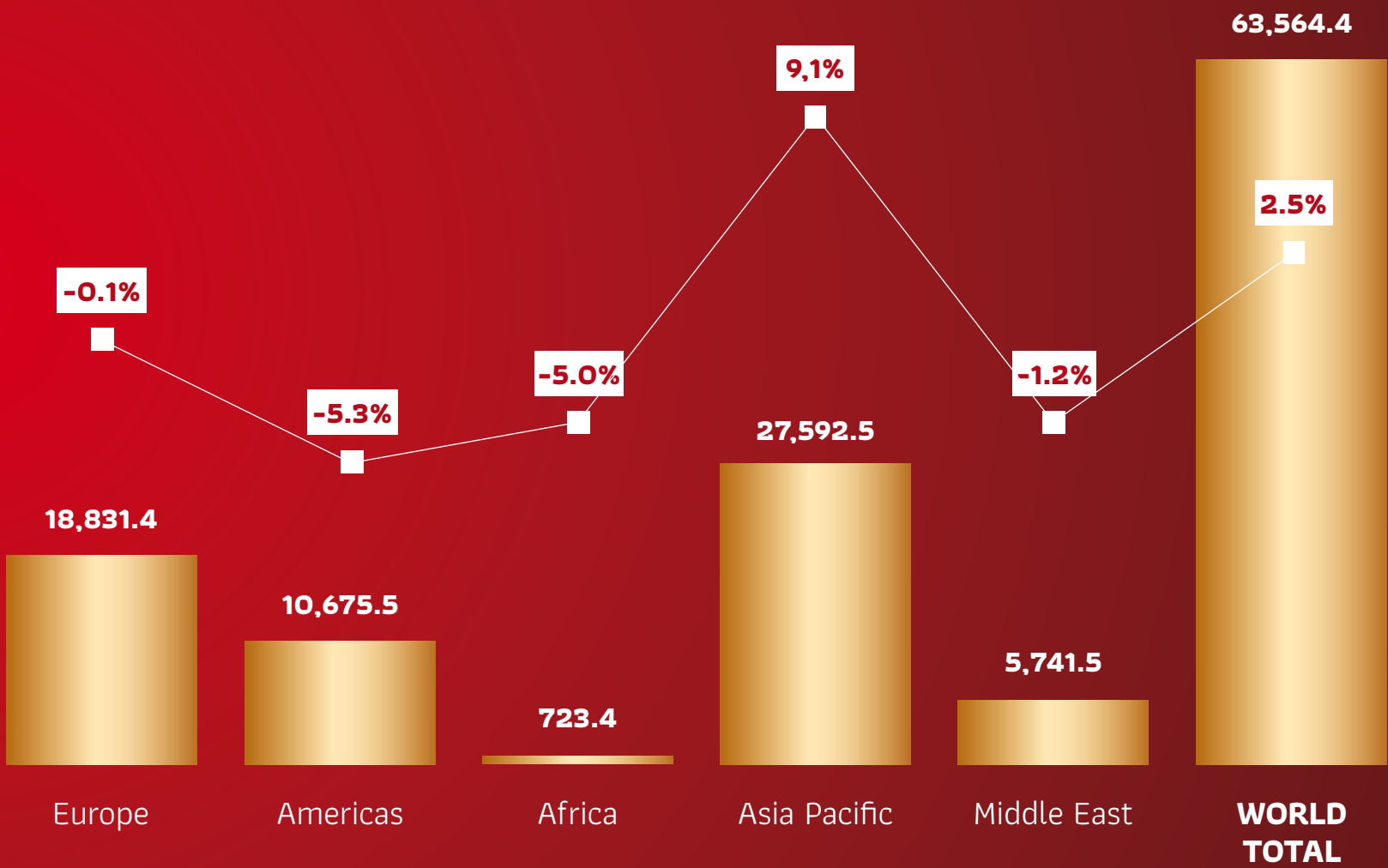
Although regional traffic trends in 2017 remain positive, the year so far has seen pressure on the business in east Asia amid the suspension of Chinese travel to Korea. But across the region **there is continued investment in airport and tourism infrastructure, pointing to a bright future ahead.**

TFWA Asia Pacific Exhibition & Conference brings together **all the major players of a diverse and vibrant region**, providing opportunities for business partners to exchange plans to meet the challenges ahead.





# Preliminary DF & TR Sales 2016 TOTAL - By region - In US\$ millions



All results are based on the latest input data available and are subject to revision in forthcoming months, if required.

—■— Prel. % Change vs FY 2015

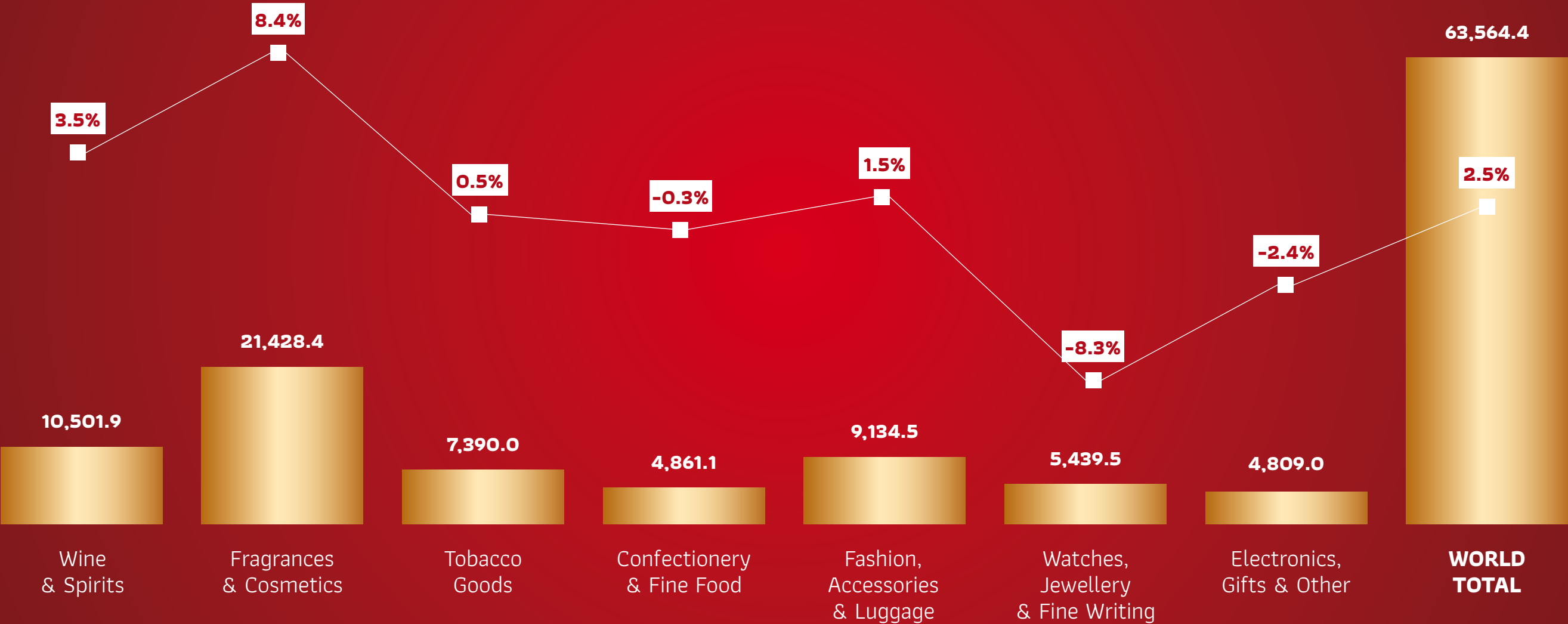
Source: Generation Research



# Preliminary DF & TR sales 2016

## TOTAL - By product group -

### In US\$ millions



All results are based on the latest input data available and are subject to revision in forthcoming months, if required.

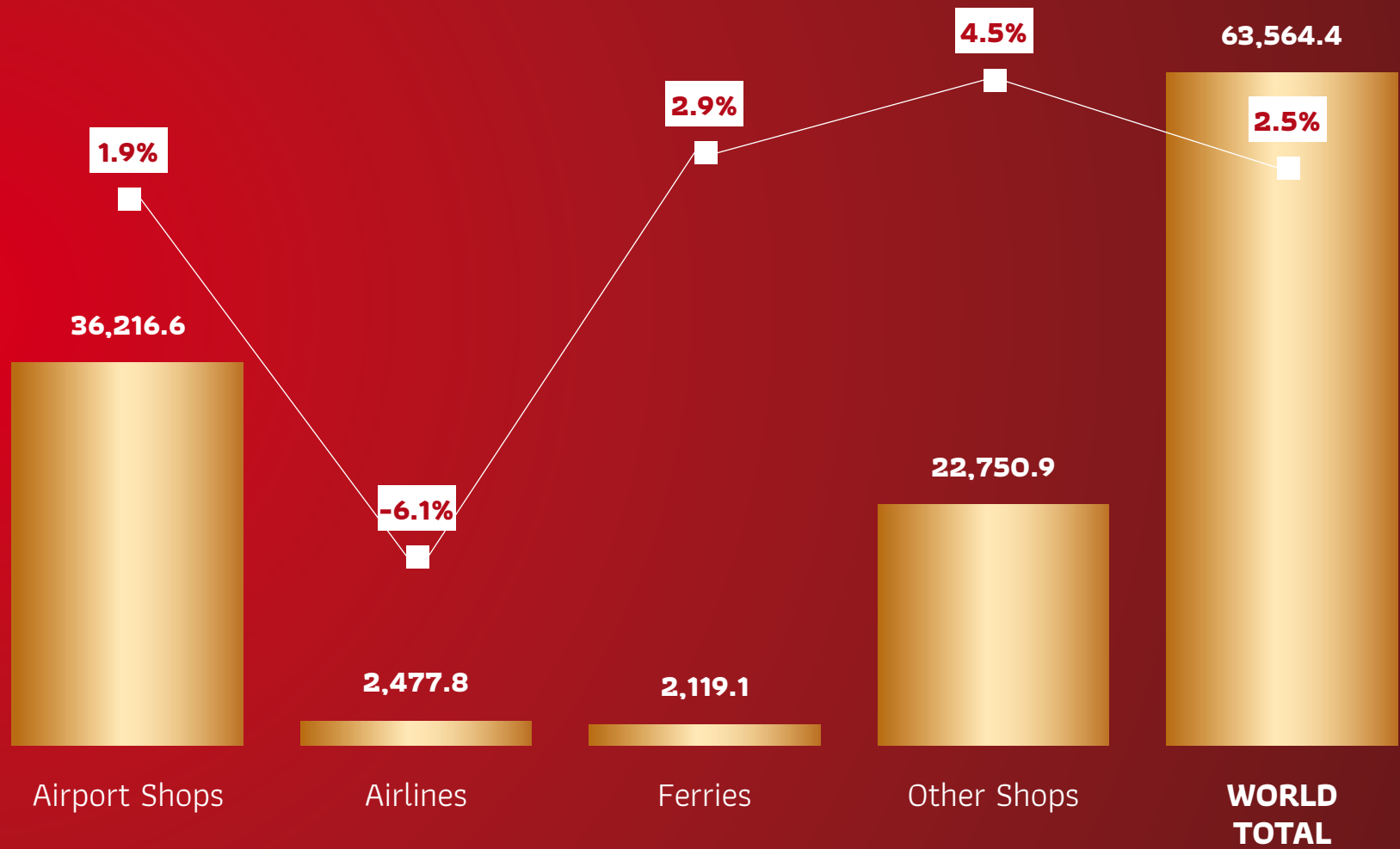
—■— Prel. % Change vs FY 2015

Source: Generation Research





# Preliminary DF & TR sales 2016 TOTAL - By sales channel - In US\$ millions



All results are based on the latest input data available and are subject to revision in forthcoming months, if required.

—■— Prel. % Change vs FY 2015

Source: Generation Research



# Introducing TFWA Asia Pacific Exhibition & Conference









The Singapore trade show incorporates **a peerless product showcase that highlights new brands and business innovations** in one single, accessible location. Monday's opening conference & workshops allow attendees to debate the key issues that are shaping the future of the business. And complementing the week is a rich leisure and social schedule, designed to optimise networking and business.



# Programme 2018

	Sunday 6 May	Monday 7 May	Tuesday 8 May	Wednesday 9 May	Thursday 10 May
7:00					
9:00	Leisure Activities				
15:00		Conference & Workshops	Exhibition & ONE2ONE meetings	Exhibition & ONE2ONE meetings	Exhibition & ONE2ONE meetings
17:00					
18:00		TFWA Asia Pacific Bar	TFWA Asia Pacific Bar	TFWA Asia Pacific Bar	
19:30					
20:00	Welcome Cocktail		Chill-Out Party	Singapore Swing Party	
22:00					

Please note that the information presented on this programme is accurate at the time of going to press but is subject to changes.

Exhibition & ONE2ONE meetings

Conference & Workshops

Sporting & Social Events



Why exhibit?  
An exceptional showcase









Last year's TFWA Asia Pacific Exhibition was the biggest ever, welcoming a record-breaking **3,087 visitors from the duty free and travel retail industry – an increase of +6% over 2016.**

Of those, 1,273 were key buyers.

A total of 316 companies exhibited in 2017, all generating invaluable exposure to the decision-makers that matter. Almost 80 of these were new exhibitors.



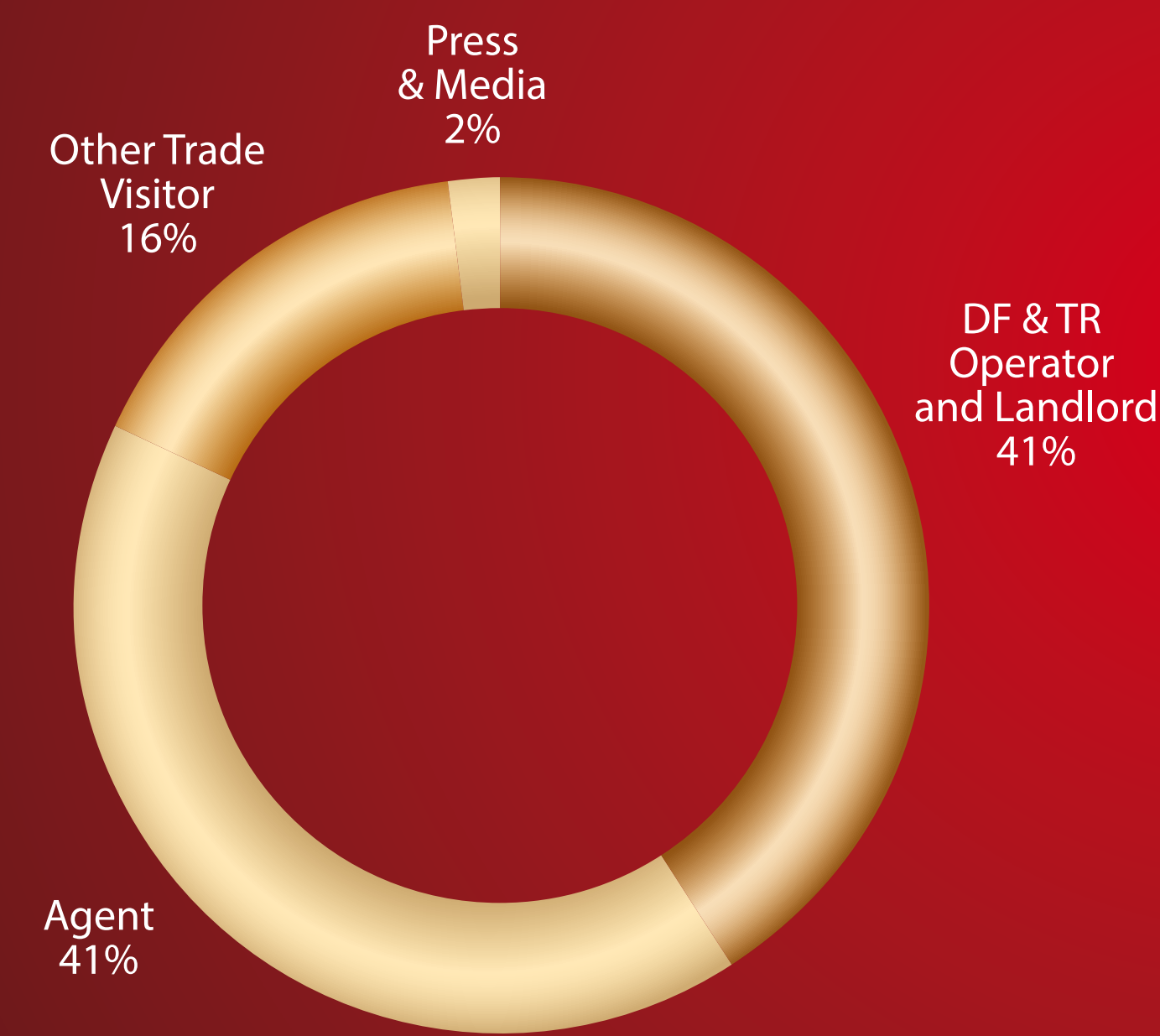


Be a part of this exhibitor community, and  
**DEVELOP** your business  
**DISCOVER** new trends  
**CAPITALISE** on new growth opportunities and  
**RAISE** your company profile.



# Key visitor figures 2017

## Visitors by category



## Countries with the highest participation

[basis: total DF & TR operators, landlords and agents]

Country	Continent	Number of key visitors 2017
Singapore	Asia	779
South Korea	Asia	249
Malaysia	Asia	208
Hong Kong	Asia	198
Mainland China	Asia	117
Japan	Asia	117
UAE	Middle East	96
Taiwan	Asia	67
India	Asia	65
Philippines	Asia	64
Indonesia	Asia	59
Thailand	Asia	59
Australia	Oceania	42
USA	Americas	39
France	EU	37
Netherlands	EU	32
Myanmar	Asia	25
Sri Lanka	Asia	22
Germany	EU	19
UK	EU	19
Bangladesh	Asia	16
Macau	Asia	15



# Visitors by region



Please note: graphics show rounded-off percentages.



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# Visitor list 2017

— • —







# Americas

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## BELIZE

- ★ BELIZE INTERNATIONAL DUTY FREE

## CANADA

- ◆ ADENAT
- ◆ COSPER DISTRIBUTION

## GUAM

- ◆ SHADES OF PARADISE
- ◆ TITAN IMPORTS

## SURINAME

- ★ HOUSE OF PRESTIGIOUS PRODUCTS

## URUGUAY

- ★ OPRHA FREE SHOP

## USA

- ★ CROWN DUTY FREE
- ★ DUTY FREE AIR AND SHIP SUPPLY [DFASS]
- ★ DUTY FREE AMERICAS
- ★ DUTY FREE PARTNERS
- ★ EURASIA DUTY FREE
- ◆ FRAGRANCE DEPOT
- ◆ GOLD EYE DISTRIBUTORS
- ◆ HALEYBROOKE INTERNATIONAL
- ◆ HAZ INTERNATIONAL
- ◆ I.P. ENTERPRISES

- ★ IMAGE DUTY FREE SERVICES
- ◆ INTERNATIONAL DUTY FREE
- ◆ NANDANSONS INTERNATIONAL
- ◆ OTIS MCALLISTER
- ◆ PERFUME CENTER OF AMERICA
- ◆ POLAR TRADING
- ◆ PREMIER FRAGRANCE
- ◆ PRESTIGE BEAUTY GROUP
- ◆ QUESTER US
- ◆ T&H TRADING
- ◆ TRAVEL TRADERS
- ◆ VALUE DISTRIBUTOR
- ◆ VINTAGE INTERNATIONAL
- ◆ VORTEX TRADING GROUP
- ◆ WHITE DIAMOND DISTRIBUTION

◆ Agent / Distributor

★ Duty Free & Travel Retail Operator

▲ Landlord



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# Asia

## 1/17

### AFGHANISTAN

- ★ AFGHAN DUTY FREE
- ◆ HB PERFUMES

### BANGLADESH

- ★ B.H. ENTERPRISE
- ◆ BANGLA PERFUMES DISTRIBUTORS LIMITED
- ◆ BARLAW COMMERCIAL COMPLEX
- ◆ CROSS WORLD BEVERAGE
- ★ FUWANG BOWLING & SERVICES
- ◆ RANGS GLOBAL
- ★ SEOMRU INTERNATIONAL
- ◆ WINSPRI ENTERPRISES

### BHUTAN

- ★ BHUTAN DUTY FREE LIMITED
- ★ DRUK AIR CORPORATION  
[ROYAL BHUTAN AIRLINES]
- ★ TASHI AIR

### BRUNEI

- ★ PALOMA DUTY FREE SHOPS  
M.S. TITANSTAR ENTERPRISE
- ◆ SYARIKAT PERNIAGAAN MALAR SETIA

### CAMBODIA

- ◆ CA RATH GROUP

- ▲ CAMBODIA AIRPORTS
- ◆ JPIE IMPORT EXPORT
- ◆ KLHG CENTER
- ◆ LIGHTMAN TRADING
- ★ PRIME TIME [CAMBODIA]
- ◆ SAGATA LIMITED

### CHINA

- ▲ BEIJING CAPITAL AIRPORT  
COMMERCIAL & TRADING
- ◆ CARE-U LIMITED
- ★ CHINA DUTY FREE GROUP CORPORATION
- ★ CNSC - CHINA NATIONAL  
SERVICE CORPORATION

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



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# Asia

## 2/17

### CHINA [cont.]

- ★ COSTA CRUISES SHIPPING SERVICE [SHANGHAI] COMPANY
- ◆ CPRO BEAUTY
- ▲ DALIAN INTERNATIONAL AIRPORT COMMERCE COMPANY
- ◆ ECO GLOBAL TRADING SHANGHAI
- ◆ GLAMOUR SALES SHANGHAI LIMITED
- ★ GUANGZHOU SKYMALL
- ★ GUANGZHOU YEASUN TRADING
- ★ HAIKOU MEILAN AIRPORT DUTY FREE SHOP
- ★ HAINAN AIRLINES COMPANY LIMITED
- ★ HAINAN DFS RETAIL COMPANY
- ★ HAINAN DUTY FREE

- ▲ HANGZHOU XIAOSHAN INTERNATIONAL AIRPORT
- ★ HARBIN ZHONGQIAO DUTY FREE STORE
- ◆ INNOETIC INTERNATIONAL
- ◆ LA SOURCE COMMERCIAL
- ★ LAGARDERE TRAVEL RETAIL CHINA
- ▲ LIAONING AIRPORT MANAGEMENT GROUP
- ◆ OGEAR
- ★ ORIENTAL KING TRAVEL RETAIL POWER GROUP
- ◆ SHANG XIA TRADING [SHANGHAI]
- ▲ SHANGHAI HK AIRPORT
- ▲ SHANGHAI HONGQIAO INTERNATIONAL AIRPORT
- ★ SHENZHEN STATE-OWNED DUTYFREE
- ▲ SICHUAN AIRPORT PASSENGER SERVICES
- ★ SUNRISE DUTY FREE [SHANGHAI]

- ◆ SUNSULT INVESTMENT
- ◆ THAKRAL CORPORATION
- ★ TRADE BRANCH COMPANY OF SHENYANG TAOXIAN INTERNATI
- ◆ XIAMEN DAIDI TRADE
- ▲ XI'AN XIANYANG INTERNATIONAL AIRPORT
- ★ ZHUHAI DUTY FREE ENTERPRISE GROUP

### HONG KONG

- ◆ ADLUX
- ▲ AIRPORT AUTHORITY HONG KONG
- ◆ AP INVESTMENT TRADE
- ◆ ASIA COSMETICS ENTERPRISE
- ◆ BLUE OCEAN INTERNATIONAL TOBACCO

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



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# Asia

## 3/17

### HONG KONG [cont.]

- ◆ BRIGHT GAIN [ASIA]
- ★ BRILLIANCE [HONG KONG-VIETNAM] DEVELOPMENT
- ◆ C D SERVICES
- ★ CATHAY PACIFIC AIRWAYS LIMITED
- ★ CHINA INFLIGHT SERVICES LIMITED
- ◆ CHINA JOYCE INTERNATIONAL LIMITED
- ★ CHINA SALES GROUP
- ◆ CIGRAAL LIMITED
- ★ DFS GROUP
- ★ DUFERY [Hong Kong]
- ◆ ETERNAL OPTICAL & PERFUMERY
- ◆ EVERRISE INTERNATIONAL TRADING
- ◆ F&P ASIA

- ◆ FANGZI GROUP
- ◆ FORMIA AIRLINE SUPPLIES
- ◆ GLOBAL GRANDE NETWORK COMPANY LIMITED
- ◆ GOLDEN WORTH DEVELOPMENT
- ◆ GOLDSILK [ASIA] LIMITED
- ★ GOOD WISHES DEVELOPMENT LIMITED
- ★ H & BEAUTE
- ◆ HARMAY Hong-Kong
- ◆ HEISEN TRADING COMPANY
- ◆ HENSONAL INTERNATIONAL
- ◆ HK MAJESTIC
- ◆ HO HON BROTHERS HOLDINGS
- ★ HONG KONG AIRLINES LIMITED
- ★ HONG KONG DRAGON AIRLINES

- ◆ HONG KONG DUTY FREE INTERNATIONAL LIMITED
- ★ HONG KONG EXPRESS AIRWAYS
- ◆ HONG KONG SHUN FAI LIMITED
- ◆ HORIZIA INTERNATIONAL
- ◆ INFIFON Hong-Kong
- ★ INFLIGHT SALES GROUP [HONG KONG] LIMITED
- ★ KING POWER GROUP HONG-KONG
- ◆ KONCI [1989] LTD
- ◆ KORN WORTH INTERNATIONAL LIMITED
- ★ LAGARDERE TRAVEL RETAIL HONG KONG LIMITED
- ◆ LOUIS AND ASSOCIATE GROUP
- ◆ MARKET FORCE [ASIA]
- ◆ MARX INTERNATIONAL

◆ Agent / Distributor

★ Duty Free & Travel Retail Operator

▲ Landlord



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# Asia

## 4/17

### HONG KONG [cont.]

- ◆ MAX SCENE INTERNATIONAL LIMITED
- ◆ MHD INTERNATIONAL HONG KONG
- ◆ OFILDO
- ◆ RAINBOW ENTERPRISE Hong Kong
- ◆ REALWAY INVESTMENT
- ★ SA SA COSMETIC
- ◆ SHUEI TRADING COMPANY LIMITED
- ★ SKY CONNECTION LTD / ANWAY LIMITED
- ◆ SKY ON INTERNATIONAL
- ◆ SLING
- ★ SPIRIANT ASIA PACIFIC LIMITED
- ★ STAR CRUISES HONG KONG LTD
- ★ STARBOARD CRUISE SERVICES
- ◆ STEVIA

- ◆ SUNBRIGHT [CHINA] LIMITED
- ◆ SUNWAY ENTERPRISE DEVELOPMENT LIMITED
- ◆ SUTL CORPORATION [HONG KONG]
- ◆ SWEETYET DEVELOPMENT
- ◆ TAKE ROLL
- ◆ TANG HONG FAR EAST COMPANY LIMITED
- ◆ TEAM SUCCESS [PACIFIC]
- ◆ TO KEE COMPANY
- ◆ TOBACCO TRADERS INTERNATIONAL LTD/ DANNEMANN
- ◆ TPH WINE AND SPIRITS
- ◆ TR ASIATIC LIMITED
- ◆ UNION DUTY-FREE
- ◆ UNITY REGAL
- ★ WHSMITH ASIA

### INDIA

- ◆ A ONE DUTY FREE PRIVATE LIMITED
- ◆ ASPRI SPIRITS PRIVATE LIMITED
- ▲ BANGALORE INTERNATIONAL AIRPORT LIMITED
- ◆ BEAUTY CONCEPTS
- ★ BOMMIDALA ENTERPRISES
- ◆ CENTUM INTERNATIONAL
- ★ DELHI DUTY FREE
- ◆ DHALL FOODS AND BEVERAGES
- ◆ DYNAMIC BRANDS
- ◆ EUROSTAR CONSULTANCY
- ★ FAIRMACS
- ◆ FSN ECOMMERCE VENTURES
- ▲ GMR HYDERABAD INTERNATIONAL AIRPORT LIMITED

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



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# Asia

## 5/17

### INDIA [cont.]

- ◆ H B IRANI [BOND]
- ★ HYDERABAD DUTY FREE RETAIL LIMITED
- ★ IDFS TRADINGS
- ◆ INTERCRAFT TRADING
- ★ JET AIRWAYS
- ◆ M/S. MONIKA ENTERPRISES
- ★ MIDAS DFS
- ★ MOHAN BROTHERS
- ★ PLANETS F & B PARK
- ★ PLUS MAX DUTY FREE
- ◆ PURPLLE.COM - MANASH LIFESTYLE PVT LTD
- ◆ ROYAL HORSE INDIA TRADING
- ◆ SAI RP ENTERPRISES

- ◆ TWO FRIENDS
- ◆ VIJAYAM OVERSEAS AND CONSTRUCTION

### INDONESIA

- ◆ BHV
- ◆ HASEEN ENTERPRISES
- ◆ JAYANATA KOSMETIKA PRIMA
- ★ LOTTE DUTY FREE PT. SJ. INDONESIA
- ◆ PARFRAINDO UTAMA
- ★ PLAZA BALI
- ★ PT AEROFOOD INDONESIA
- ▲ PT ANGKASA PURA I [PERSERO]
- ★ PT AURALUXE INDONESIA
- ▲ PT GVK SERVICES INDONESIA

- ★ PT INDAH PRIMA
- ◆ PT IZONE INDONUSA
- ◆ PT KAYBEE INTERINDO
- ◆ PT MALAYA INTERNATIONAL
- ◆ PT MIRABO AYU
- ◆ PT. ANEKA PRIMA SEJATI
- ★ PT. DIAN SUKSESTAMA
- ★ PT. DUTY FREE TAMA
- ★ PT. INDONESIA AIRASIA
- ◆ PT. KANMO RETAIL INDO
- ◆ PT. MULTI WANGI ALAMI
- ★ PT. PANEN LESTARI INTERNUSA SOGO
- ★ UD. ARTHA GLOBALINDO
- ★ WHSMITH INDONESIA
- ◆ XCLUSIVE FRAGRANCE

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



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# Asia

## 6/17

### JAPAN

- ★ A&S TAKASHIMAYA DUTY FREE
- ★ AIRPORT SENMON DAITEN
- ★ ALL NIPPON AIRWAYS TRADING
- ★ ANA TRADING
- ★ ANA TRADING DUTY FREE
- ★ ASAKI INTERNATIONAL / BLANC DE BLANCS
- ◆ BLUEBELL JAPAN
- ◆ BOND & COMPANY
- ★ CENTRAIR PASSENGER SERVICE
- ◆ FITS CORPORATION KK
- ▲ FUKUOKA AIRPORT BUILDING
- ◆ INJESTAR
- ◆ ITOCHU CORPORATION
- ★ JAL-DFS

- ★ JALUX
- ★ JAPAN AIRLINES
- ▲ JAPAN AIRPORT TERMINAL
- ◆ JUPITER INTERNATIONAL CORPORATION
- ★ KANSAI AIRPORT AGENCY
- ▲ KANSAI AIRPORTS
- ◆ LIBERTA
- ◆ MAKE UP
- ★ NAA RETAILING CORPORATION
- ▲ NARITA INTERNATIONAL AIRPORT CORPORATION
- ◆ NARULA JAPAN
- ◆ RUGESHI
- ◆ S&S
- ◆ T. AKIYAMA & CO
- ◆ T. KAWABE & CO

- ★ THE ASAHI AIRPORT SERVICE
- ◆ TMA COMPANY LIMITED
- ▲ TOKYO INTERNATIONAL AIR TERMINAL CORPORATION

### SOUTH KOREA

- ◆ A COSMETIC
- ★ AIR BUSAN
- ◆ ANIFO INTERNATIONAL
- ◆ AONCOSPER
- ★ ASIANA AIRLINES
- ◆ BCA KOREA
- ◆ BNF TRADING
- ◆ C & K

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



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# Asia

## 7/17

### SOUTH KOREA [cont.]

- ★ CITYPLUS
- ◆ COZA INTERNATIONAL
- ◆ CRONUS
- ◆ CS TRADING
- ◆ DAEUN COMPANY
- ◆ DK
- ★ DONGWHA DUTY FREE SHOP
- ◆ DOOSUNG TRADING
- ★ DOTA DUTY FREE
- ◆ DOWON INTERNATIONAL
- ◆ ENNY TRADING CORPORATION
- ◆ EPICONNECT
- ◆ ES TRADING
- ◆ EUGENE TRADING

- ◆ FABRICE INTERNATIONAL
- ◆ G INTERNATIONAL
- ◆ GOLDWELL INTERNATIONAL
- ◆ HAEYOUNG COMMERCIAL
- ◆ HANSAM MOOLSAN
- ★ HANWHA GALLERIA TIME WORLD DUTY FREE
- ◆ HICOS
- ◆ HSF
- ★ HYUNDAI DEPARTMENT STORE DUTYFREE
- ◆ I WILL
- ◆ IDEA COS
- ◆ INBETWEEN
- ▲ INCHEON INTERNATIONAL AIRPORT CORPORATION
- ★ JEJU AIR

- ★ JEJU FREE INT'L CITY DEVELOPMENT CENTER DUTY FREE
- ▲ JEJU INTERNATIONAL AIRPORT
- ◆ JNR COMPANY
- ◆ JST - HATC
- ◆ KISAN INTERNATIONAL
- ◆ KL LIMITED
- ◆ KM CORPORATION
- ▲ KOREA AIRPORTS CORPORATION
- ◆ KOREA INTERNATIONAL COSMETICS CO LTD
- ◆ KOREA M.S.
- ◆ LF CORP.
- ◆ LH&D
- ◆ LK INTERNATIONAL
- ★ LOTTE DUTY FREE

◆ Agent / Distributor

★ Duty Free & Travel Retail Operator

▲ Landlord



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# Asia

## 8/17

### SOUTH KOREA [cont.]

- ◆ NASIGN
- ◆ NTC LIMITED
- ◆ PLUS TRADE LIMITED
- ◆ REGENCY ASIA LTD REGENCY KOREA
- ★ SAMICK DUTY FREE
- ◆ SAMJIN TRADING CORPORATION
- ◆ SAMKYUNG TRADING CORPORATION
- ◆ SAMSUNG C&T FASHION GROUP
- ◆ SAMSUNG INTERNATIONAL COMPANY
- ◆ SAMWOO IDF
- ◆ SB TRADING
- ◆ SEUN COMMERCIAL
- ★ SHILLA DUTY FREE

- ★ SHINSEGAE DUTY FREE
- ★ SHINWOO DUTY FREE
- ◆ SIM'S INTERNATIONAL LIMITED
- ◆ SJ WORLD
- ★ SM DUTYFREE
- ◆ SOMMET
- ◆ SUN WOO
- ◆ TDCO LIMITED
- ★ THE GRAND DUTY FREE
- ◆ TKI
- ◆ TREE ON THE SHORE
- ◆ WOORIM TRADE
- ◆ YNJ TRADING

### LAOS

- ◆ CEO IMPORT - EXPORT
- ★ LAOS BOTEN DUTY FREE

### MACAU

- ◆ AGENCIA IEK SENG
- ★ DFA MACAU LIMITED
- ◆ FOC CHEONG MENG KEI
- ◆ GREAT BLUE SKY INTERNATIONAL COMPANY LIMITED
- ◆ H&M LUXURY
- ◆ LIAN DA TRADING

◆ Agent / Distributor

★ Duty Free & Travel Retail Operator

▲ Landlord



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# Asia

## 9/17

### MALAYSIA

- ◆ 1 REAL WAY TM
- ★ AGM DUTY FREE [TENGAH]
- ★ AIRASIA
- ◆ ARDENTAGE
- ◆ ASIAEURO WINES & SPIRITS
- ◆ ASIALUSH
- ★ BILLION DUTY FREE
- ◆ BOUTIQUE FINE WINES & SPIRITS
- ★ CHOCOLATE SALES & SUPPLIES
- ◆ COLLY MARKETING
- ◆ COLOGNEAL
- ★ COLOURS AND FRAGRANCES
- ★ DFZ TRADING
- ◆ DHAMMA

- ★ DIMENSI EKSKLUSIF
- ◆ DRINKS CONNEXION
- ★ DUTY FREE DISTRIBUTION
- ◆ EUJEEN BEVERMIX
- ★ FINESSE DESIGN
- ◆ FORTIER WINES & SPIRITS
- ◆ GDF
- ◆ GOODMAN CLASSIC
- ◆ GRAND BRANDS
- ★ H.O.L CHAIN STORE [MALAYSIA]
- ◆ HABANOS CLUB GROUP
- ★ HENG HUAT HANG ENTERPRISE
- ◆ INDO SERIMAJU
- ★ J&S GROUP METROPOLITAN CAPITAL
- ◆ JUPITER GLOBAL COSMETICS

- ◆ KALA ENTERPRISE
- ◆ KEKAL FOKUS
- ◆ LABCEUTICALS
- ★ LANGKAWI DUTY FREE
- ★ LANGKAWI FERRY LINE VENTURES
- ★ LANGKAWI SAGA SHOPPING CENTRE
- ◆ LAUTAN MAS JAYA
- ◆ LIQWINES DISTRIBUTORS
- ◆ LOYAL MAXIM
- ◆ LUXASIA [MALAYSIA]
- ◆ MAGNUM WINES & SPIRITS
- ★ MALAYSIA AIRPORTS [NIAGA]
- ▲ MALAYSIA AIRPORTS GROUP
- ◆ MONEGAIN
- ◆ MY TIE SHOP

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



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# Asia

## 10/17

### MALAYSIA [cont.]

- ★ NALURI AMAN
- ◆ OL MULTI TRADING
- ★ ONE STOP DUTY FREE
- ◆ OSCAR DYNASTY
- ★ PERNIAGAAN HAJI ISMAIL GROUP
- ★ PLUS MAX-WAY HOLDINGS
- ★ QUINTMAS
- ★ RAMS HOME DECOR
- ◆ RICH WORLD DUTYFREE
- ◆ S.H. MAJU
- ★ SHINS CORPORATION
- ◆ SINCERE MATCH & TOBACCO FACTORY
- ◆ STAR GLORY ASIA
- ◆ SUNRISE WINES & SPIRITS

- ★ SYARIKAT TAI SENG [DUTY FREE SHOP]
- ★ SYED MOKHSAIN HOLDINGS
- ◆ TAG VENTURES
- ◆ TAI MIN TOBACCO [MALAYSIA]
- ◆ TEOW SOON HUAT
- ◆ THAI SENG MARKETING
- ★ THE VALIRAM GROUP
- ◆ TLNW TRADING
- ◆ ULTICO MARKETING
- ◆ VEEDOO

### MALDIVES

- ◆ CGT
- ▲ MALDIVES AIRPORT

### MONGOLIA

- ◆ BISHRELT INTERNATIONAL

### MYANMAR

- ★ DREAM WORKS LIMITED
- ◆ EIGHT DRAGONS COMPANY LIMITED
- ◆ EVER SEIKO CORPORATION
- ◆ FU XING BROTHERS GROUPS OF COMPANIES
- ★ MAXIMILLIONS / BB&B
- ★ MYANMAR AIRWAYS INTERNATIONAL
- ◆ MYANMAR TRADE LINK
- ◆ SEIN SHWE YATI
- ▲ YANGON AERODROME COMPANY LIMITED

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



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# Asia

## 11/17

### NEPAL

- ◆ INTERTRADE LINK
- ◆ SANTONZA TRADE CONCERN
- ◆ UNITED MARKETING

### PAKISTAN

- ◆ BEAUTE PAKISTAN INTERNATIONAL
- ◆ COSMO GROUP
- ◆ DHS INTERNATIONAL
- ◆ MOEED ENTERPRISES
- ◆ MULTITECH MARKETING SERVICES
- ◆ PAKISTAN COSMETIC PRODUCTS
- ◆ PRIME MARKETING & DISTRIBUTION

- ◆ QURESHI BROTHERS
- ◆ SUPER BRANDS INTERNATIONAL

### PHILIPPINES

- ◆ ACCENT MANAGEMENT AND RETAIL SPECIALISTS
- ◆ BRANDLINK INTERNATIONAL CORPORATION
- ★ CEBU PACIFIC AIR
- ★ COLOMBO MANAGEMENT
- ★ COLOMBO MERCHANT PHILIPPINES
- ★ DUTY FREE PHILIPPINES
- ◆ EASTERN DUTY FREE PHILIPPINES
- ★ EDF MANAGEMENT [SERVICES] LIMITED
- ◆ FIRST GLOBAL ALLIANCE
- ▲ GMR MEGAWIDE CEBU AIRPORT CORPORATION

- ★ LANDMARK [MGMT] P&C
- ★ MAXIM PLUS HOLDINGS LIMITED
- ★ PHILIPPINES AIRASIA
- ◆ REALJOY MARKETING
- ★ REGENT ASIA GROUP
- ★ ROYAL DUTY FREE SHOPS
- ◆ RUMACH CORPORATION
- ◆ RUSTAN MARKETING CORPORATION
- ◆ RVA INTERNATIONAL TRADING CORPORATION
- ★ SCENT & BEAUTE CONCEPTS
- ★ TABAC INC
- ◆ WINNING TOUCH INTERNATIONAL MARKETING

◆ Agent / Distributor      ★ Duty Free & Travel Retail Operator      ▲ Landlord



BACK TO MAP

# Asia

## 12/17

### SINGAPORE

- ◆ 123 HOLDINGS
- ◆ 3WIN TRADING
- ◆ 6 DRUNK MEN
- ◆ ACCENDO ASIA
- ◆ ADVANCE ASIA TRADING
- ◆ ALGOLD WINE & SPIRITS
- ◆ AMM
- ◆ ANG LEONG HUAT
- ◆ ANGKA
- ◆ ANGLES WORLD
- ◆ ARISTA SINGAPORE
- ★ ASIA WAVE INTERNATIONAL
- ★ ASIA-PACIFIC STAR
- ◆ ASSISTED LIVING

- ◆ AURA PRESTIGE
- ★ BEAUTY LANGUAGE
- ◆ BEING KIDS
- ◆ BENLUX INTERNATIONAL
- ◆ BENRI INTERNATIONAL
- ◆ BESTE
- ◆ BESTINBRANDS
- ◆ BHAVNA
- ★ BHG [SINGAPORE]
- ◆ BHOJWANI'S
- ◆ BIAN SENG EXIM
- ◆ BLU WORLD
- ★ BUDGET AVIATION HOLDINGS
- ★ C.K. TANG LIMITED
- ★ CANDY EMPIRE

- ◆ CENTURY WINES & SPIRITS
- ◆ CHAI MING OPTICAL
- ▲ CHANGI AIRPORT GROUP [SINGAPORE]
- ◆ CHUAN SENG HUAT LIQUORS
- ◆ CODAA
- ◆ CORNUCOPIAE
- ◆ COSFIL
- ◆ DANZEN TRADING
- ★ DFASS [SINGAPORE]
- ★ DFS VENTURE [SINGAPORE]
- ◆ DIVA IMPEX
- ◆ DIVIN WINE
- ★ DUFRY SINGAPORE
- ◆ EIFFEL INCORPORATION
- ◆ ENOTECA

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



BACK TO MAP



# Asia

## 13/17

### SINGAPORE [cont.]

- ◆ ESA
- ◆ ESTHECOSME
- ★ ESTORM TECHNOLOGIES
- ◆ EUROFRAGRANCE MARKETING
- ◆ EUROPEIA PORTUGUESE INTER COMMERCIO
- ◆ FAR EASTERN COSMETICS
- ◆ FLEX GLOBAL
- ◆ FLORRAY
- ◆ FUSION COSMETICS
- ◆ FY GROUP
- ★ GASSAN SINGAPORE
- ◆ GILL CAPITAL
- ◆ GLOBAL BUSINESS LIMITED
- ◆ GLOBAL FASHION AND BEAUTY

- ◆ GOLDIAN TRADING
- ◆ GOODMAN WINES & SPIRITS
- ◆ GRANDE GLOBAL
- ◆ GRANDE VIDA
- ◆ GRANDEUR DE GROUP
- ★ GS VENTURES
- ★ GUARDIAN HEALTH & BEAUTY
- ◆ HAI CHOO WINES & SPIRITS
- ◆ HARADA CORPORATION
- ◆ HATTAN INTERNATIONAL
- ★ HEINEMANN ASIA PACIFIC
- ◆ HOTEL QUALITY SOURCE & CATERING EQUIPMENT
- ◆ INC MARKETING & DISTRIBUTION
- ◆ INCAMY DISTRIBUTORS

- ◆ INDO BEV
- ◆ INTERLOCAL EXIM
- ◆ J. B. RUPA
- ◆ JAKSTAR
- ◆ JASINA COSMETICS
- ★ JETSTAR ASIA AIRWAYS
- ◆ JJR MARKETING
- ◆ JW GLOBAL
- ◆ KAI XUAN [1990]
- ◆ KEJO HOLDINGS
- ★ KING POWER INTERNATIONAL
- ◆ KUMRA & CO PTE LTD
- ★ LAGARDERE TRAVEL RETAIL SINGAPORE
- ◆ LBL INVESTMENT HOLDINGS
- ◆ LEADING SHIP SERVICES

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



BACK TO MAP

# Asia

## 14/17

### SINGAPORE [cont.]

- ◆ LIANBEE-JECO
- ◆ LUXASIA [SINGAPORE]
- ◆ LUXURY WORLD
- ◆ MAISON CONNECTION
- ◆ MANLY
- ★ MARMANDE PRIVATE LIMITED
- ◆ MASININDO TRADING
- ◆ MAUDE CIRCLE INTERNATIONAL
- ◆ MAXWILL [ASIA]
- ◆ MAYBEV
- ◆ MBS TRIDENT
- ◆ MCBAY
- ◆ MEGA-TECH INDUSTRIES
- ★ METRO [PRIVATE] LIMITED

- ◆ MEYER INTERNATIONAL MARKETING
- ◆ MITRA INDO MAJU
- ◆ MOA TIKI
- ★ MOHAMED MUSTAFA & SAMSUDDIN
- ◆ MONTERO INTERNATIONAL
- ◆ NATUZI TRADING
- ◆ NEFERTI
- ◆ NEW BRIDGE INVESTMENTS
- ◆ NEW PORT DUTY FREE
- ◆ NOEL GIFTS INTERNATIONAL
- ◆ NOVEL LINK
- ◆ NOVELA
- ★ ORIENTAL DUTY FREE
- ◆ PACC SHIP MANAGERS
- ◆ PANTRADE ELECTRICAL

- ◆ PEJANDY CORPORATION
- ◆ PLATINUM DISTRIBUTORS INTERNATIONAL
- ◆ PLUSONE ASIA
- ◆ PRESTIGE PRODUCTS DISTRIBUTION
- ◆ PROAKTIV INTERNATIONAL
- ◆ RADHA EXPORTS
- ◆ RAINTREE TEAS [SINGAPORE]
- ◆ RAM PACIFIC
- ◆ RAMANICO TRADING & INVESTMENTS
- ◆ REJO BEVERAGES
- ★ RITZVILLE INTERNATIONAL
- ★ ROBINSONS & CO [SINGAPORE]
- ◆ RSH SINGAPORE
- ◆ SAN SESAN GLOBAL
- ◆ SAPIA INTERNATIONAL

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



BACK TO MAP



# Asia

## 15/17

### SINGAPORE [cont.]

- ★ SCOOT
- ◆ SEAGER INCORPORATION
- ◆ SELECTIVE FRAGRANCES [SINGAPORE]
- ◆ SHEHZAD TRADERS
- ◆ SHOPPINGBAG
- ◆ SHRIRO [SINGAPORE]
- ★ SILKAIR
- ★ SINGAPORE AIRLINES
- ★ SINGAPORE CRUISE CENTRE
- ◆ SINSMS
- ★ SMI RETAIL
- ◆ STAR BLISS
- ◆ STARBEV
- ◆ STARLIGHT COSMETICS

- ◆ STRAITS BEV
- ◆ SUKHSAGAR INTERNATIONAL
- ◆ SUTL CORPORATION
- ★ TAKASHIMAYA [SINGAPORE]
- ◆ TEENI ENTERPRISE
- ◆ THAI-PORE ENTERPRISE
- ◆ THE B.I.G. WINE COMPANY
- ◆ THE OAKS CELLARS
- ◆ THE ORCHARD STORE
- ◆ THE SOHO GROUP
- ◆ THORPE MARKETING SERVICES
- ★ TIMES NEWSLINK
- ◆ TM GLOBAL
- ◆ TRADEPAL INTERNATIONAL
- ◆ TRADING GATEWAYS INTERNATIONAL
- ◆ TRENDELUXE MARKETING ENTERPRISE

- ◆ TWI WINE & SPIRITS
- ◆ UNIQUE MARKETING
- ◆ VICTORY ENTERPRISE
- ◆ VINICOLE ASIA
- ◆ VL BEVERAGES
- ◆ W STAR CORPORATION
- ◆ W. W. TRADE SINGAPORE
- ★ WATSONS PERSONAL CARE STORES
- ★ WILDLIFE RESERVE SINGAPORE
- ◆ WILKIE PRESTIGE BRANDS
- ◆ WING JOO LOONG GINSENG HONG
- ◆ WINGGLEN
- ◆ WINT THAI TRADING
- ◆ ZAAC TRADING ENTERPRISE

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



BACK TO MAP

# Asia

## 16/17

### SRI LANKA

- ◆ AQUATTA SHIPPING
- ◆ ATLANTIC NAVIGATIONS LINES
- ★ K & K INTERNATIONAL
- ★ KING POWER TRAVELER COMPANY
- ★ PEE BEE GROUP
- ◆ SAHLA TRADING
- ◆ SMART DIGILIFE
- ★ SOUTHERN INTERNATIONAL TRADE LINE
- ★ VICTORY SILK STORE DFS
- ◆ WS23

### TAIWAN

- ◆ ASIA VISION DISTRIBUTION
- ★ CHINA AIRLINES

- ◆ CHINA INDUSTRIAL MANAGEMENT
- ◆ COGNAC ENTERPRISE
- ◆ DAR-LIN INT'L ESTHETIC
- ◆ EURWAY INTERNATIONAL
- ★ EVA AIRWAYS CORPORATION
- ★ EVER RICH D.F.S. CORPORATION
- ◆ FORMOSA CIGAR
- ◆ GINHEN INTERNATIONAL TRADING
- ◆ GISH INTERNATIONAL
- ★ HANCACK TRADING
- ◆ IYOHO CORPORATION
- ★ MANDARIN AIRLINES
- ◆ MERCURIES & ASSOCIATES
- ◆ NH INTERNATIONAL ENTERPRISE
- ◆ RIQUEWELL INTERNATIONAL LIMITED
- ★ RITZY VISION COMPANY LIMITED

- ★ SATOLAS LTD
- ◆ SUNNYHOME LIQUOR
- ★ TASA MENG CORPORATION
- ◆ TAXON ENTERPRISE
- ◆ WEALTHMARCH
- ◆ WELL JOIN INDUSTRY

### THAILAND

- ◆ 40 K & P
- ★ A & K TRADING [THAILAND]
- ◆ AK BEVERAGES COMPANY LIMITED
- ◆ ARUN INTERTRADE
- ◆ ATD INTERTRADE
- ★ BANGKOK AIRWAYS

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



**BACK TO MAP**



# Asia

## 17/17

### THAILAND [cont.]

- ◆ C.U.S. INTERNATIONAL
- ◆ ETERNAL STATE THAILAND
- ◆ ICC INTERNATIONAL
- ◆ ITALTHAI INDUSTRIAL
- ★ KING POWER INTERNATIONAL
- ◆ LEE INTERTRADE
- ★ LEON DUTY FREE
- ◆ NOBLE TREASURE
- ★ NOKSCOOT AIRLINES COMPANY LIMITED
- ★ PARADISE DUTY FREE
- ★ SIAM GEMS GROUP
- ★ THAI INDOCHINA TRADING AND SERVICE [THAILAND]

### VIETNAM

- ★ DUY ANH TRADING COMPANY
- ★ EDF [VIETNAM] Ltd.
- ★ GOLDEN CENTURY
- ◆ PHUONG PHAT
- ◆ SO LA HUNG THINH
- ◆ TAN THINH
- ◆ TRUONG GIANG INVESTMENT IMPORT-EXPORT COMPANY
- ◆ VAN HAU TRADING SERVICE COMPANY

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



BACK TO MAP

# Europe (EU)

1/3

## AUSTRIA

- ◆ ACTIV DP
- ◆ WESWALDI INTERNATIONAL

## BELGIUM

- ◆ KUBO SUPPLY
- ◆ OVERSEAS DISTRIBUTION COMPANY

## CZECH REPUBLIC

- ◆ ALITO SRO
- ◆ EL NINO PARFUM

## DENMARK

- ◆ HANS JUST

## FINLAND

- ◆ ALTIA PLC ALTIA CORPORATION

## FRANCE

- ▲ AEROPORTS DE LA COTE D'AZUR
- ◆ BEAUTEPRIVEE
- ◆ BLUEBELL KOREA
- ◆ DMB
- ★ DUTYFLY
- ★ LAGARDERE TRAVEL RETAIL
- ★ LAGARDERE TRAVEL RETAIL [LA DEFENSE]
- ◆ LENI TEST FLORENCE
- ◆ LES GRANDS CHAIS DE FRANCE
- ◆ OMNILUX
- ◆ PIDC
- ◆ SAS GERONIMO

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



**BACK TO MAP**



# Europe (EU)

## 2/3

### GERMANY

- ★ EUROTRADE FLUGHAFEN MUNCHEN HANDELS
- ★ GEBR. HEINEMANN
- ◆ GTRD - GLOBAL TRAVEL RETAIL DISTRIBUTION
- ◆ JURGEN NICKLAS
- ◆ KARL GEUTHER
- ★ LSG SKY CHEFS VERWALTUNGSGESELLSCHAFT
- ★ MILES & MORE GMBH

### HUNGARY

- ◆ PARFUM LINE KFT

### IRELAND

- ★ AER RIAN TA INTERNATIONAL
- ◆ AKAY IRELAND
- ▲ DUBLIN AIRPORT AUTHORITY
- ◆ GLOBAL TRAVEL RETAIL SALES
- ★ RETAIL IN MOTION

### ITALY

- ◆ ENVISION
- ◆ FERRARI INTERNATIONAL AGENCIES
- ◆ GAZEBO FASHION & FRAGRANCE
- ★ MARINE CONSULTANT & SERVICES
- ◆ SALOTTO BRERA DUTYFREE

### MALTA

- ◆ APEX SUPPLIES & SERVICES
- ★ SALVO GRIMA

### NETHERLANDS

- ◆ AIRCOMMERCE
- ▲ AMSTERDAM AIRPORT SCHIPHOL
- ★ B&S PAUL GLOBAL
- ◆ BARTIZAN
- ◆ BRANDS INTERNATIONAL
- ◆ KERSTEN TRADING NETHERLANDS
- ◆ LABORI INTERNATIONAL
- ◆ MOVING SPIRITS INTERNATIONAL
- ◆ MR HU IMPORT EXPORT

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



BACK TO MAP

# Europe (EU)

## 3/3

### NETHERLANDS [cont.]

- ◆ NSR TRADING
- ◆ PENTRADE DUTY FREE WHOLESALER
- ◆ PRESTIGE BASE
- ★ REDERY KAMSTRA
- ◆ UNITED DUTCH BREWERIES
- ◆ VAN CAEM KLERKS GROUP

### POLAND

- ◆ BEAUTY GALLERY

### SLOVENIA

- ◆ BAR MEDIA

### SPAIN

- ★ DIPLOMATIC SUPPLY SERVICE
- ★ DUFY SPAIN WORLD DUTY FREE GROUP
- ★ DUTY FREE LA JONQUERA
- ◆ OEWER TRADE

### UK

- ◆ BE KEEN
- ◆ BRANDA
- ◆ DRINKS
- ◆ GENNESIS
- ★ HARDING RETAIL
- ◆ INFLIGHT INITIATIVES LIMITED
- ◆ MCG CONSULTANTS
- ◆ PER-SCENT
- ◆ QUINTESSENTIAL BRANDS
- ◆ RT TRAVEL RETAIL CONSULTANTS
- ◆ STOCKS [MANCHESTER]
- ★ WH SMITH
- ★ ZAINAB DUTY FREE

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



BACK TO MAP



# Europe (non EU)

1/1

## GEORGIA

- ★ DUTY FREE GEORGIA
- ◆ GDG

## ICELAND

- ◆ IN-IMPORT

## KYRGYZTAN

- ★ IMPERIAL DUTY FREE

## MACEDONIA

- ◆ ITI COSMETIC

## RUSSIA

- ◆ ALKOR AND CO
- ◆ DALSI
- ★ JSC AEROMAR
- ★ REGSTAER

## SWITZERLAND

- ★ DUFY GROUP AG
- ★ DUFY TRAVEL RETAIL
- ★ MSC CRUISES

## TURKEY

- ◆ UNIVERSAL BRANDS GROUP

## UKRAINE

- ★ TRAVEL RETAIL UKRAINE

◆ Agent / Distributor    ★ Duty Free & Travel Retail Operator    ▲ Landlord



BACK TO MAP

# Middle East & Africa

1/2

## LIBERIA

- ★ MONROVIA LIQUOR STORE

## MAURITIUS

- ◆ YAS LUXURY

## SOUTH AFRICA

- ★ AMBASSADOR DUTY FREE
- ◆ KARINO HOMELAND DISTRIBUTION

## BAHRAIN

- ★ AER RIANTA INT’L [MIDDLE EAST]

## EGYPT

- ★ INT’L DUTY FREE TRADING & AGENCIES

## ISRAEL

- ★ CLASSICA INTERNATIONAL EXPRESS 2007
- ★ GAL [MANOR] 1990
- ★ SAKAL BROTHERS

## JORDAN

- ★ JORDANIAN DUTY FREE SHOPS

## KUWAIT

- ◆ BOUTIQAAT GROUP FOR PERFUMES AND BEAUTY PRODUCTS

## LEBANON

- ◆ NATIONAL PRODUCT COMPANY
- ★ SCIMEDEX

## OMAN

- ★ MUSCAT DUTY FREE

## QATAR

- ★ QATAR DUTY FREE

◆ Agent / Distributor

★ Duty Free & Travel Retail Operator

▲ Landlord



BACK TO MAP



# Middle East & Africa

2/2

## SAUDI ARABIA

▲ KING KHALED INTERNATIONAL  
AIRPORT [KKIA] RIYADH

## UAE

- ◆ AFRICAN & EASTERN
- ◆ AFSASA INTERNATIONAL
- ◆ AK GENERAL TRADING
- ◆ AL AHWAR TRADING
- ◆ BESPOKE GENERAL TRADING
- ★ BHATIA TRADERS
- ◆ CIDF OL
- ◆ COSMOS TRADELINK
- ◆ CROSSINGS INTERNATIONAL

- ★ DUBAI DUTY FREE
- ◆ DYNAMIC TRADING
- ◆ EDF ORIENT
- ★ ETIHAD AIRWAYS
- ★ FLEMINGO INTERNATIONAL
- ◆ FOCUS BRANDS
- ◆ GCI
- ★ GLOBEV DUTY FREE
- ◆ GRAND EMPIRE TRADING
- ◆ HABIB GULZAR INTERNATIONAL
- ◆ HEADLINES MARKETING GROUP
- ◆ HOLIDAY MARINE SERVICES
- ◆ IBCS TRADING & DISTRIBUTION
- ★ INDU WORLD INTERNATIONAL
- ◆ JIZAN PERFUMES

- ◆ KONCI STG FZE
- ★ KREOL TRADING EST
- ★ MARITIME & MERCANTILE INTERNATIONAL
- ◆ MORGANTI TRADING
- ◆ PERFUME UNLIMITED
- ◆ PRESTIGE SUPPLIES
- ★ PRIME GLOBAL DUTY FREE
- ◆ RADIANT STAR TRADING
- ★ SAFIA PERFUMES AND COSMETICS
- ◆ SEETAL
- ◆ SHIKKA TRADING
- ◆ TRENDZ TRAVEL RETAIL
- ★ TRUEBELL MARKETING & TRADING
- ◆ VBRAND GALLERY
- ◆ VEEMA TRADING

◆ Agent / Distributor   ★ Duty Free & Travel Retail Operator   ▲ Landlord



BACK TO MAP

# Oceania

1/1

## AUSTRALIA

- ▲ ADELAIDE INTERNATIONAL AIRPORT
- ★ AIRPORT PHARMACY
- ◆ ALD WINES
- ◆ ALDWINES
- ★ ALPHA FLIGHT SERVICES
- ▲ AUSTRALIA PACIFIC AIRPORTS CORPORATION LIMITED
- ★ AWPL
- ◆ BRANDPOINT DISTRIBUTORS
- ◆ BRIGHTCITY INTERNATIONAL TRADING
- ★ CHEMIST WAREHOUSE GROUP
- ◆ COSMAX
- ◆ DAVKA ENTERPRISES
- ◆ ESCENTIALS BRANDS
- ◆ EXCELSIOR INTERNATIONAL

- ◆ GAP DRINKS
- ▲ GOLD COAST AIRPORT
- ◆ JLM INTERNATIONAL
- ★ JR/ DUTY FREE
- ◆ KOLLARAS TRADING COMPANY
- ★ LAGARDERE TRAVEL RETAIL AUSTRALIA
- ◆ MINCHIN AUSTRALIA
- ◆ OCEAN KING
- ◆ PEGASUS DUTY FREE
- ▲ SYDNEY AIRPORT
- ◆ THINK SPIRITS

## FIJI ISLANDS

- ★ MOTIBHAI GROUP OF COMPANIES
- ★ TAPPOO GROUP OF COMPANIES

## NEW CALEDONIA

- ★ ALMA FOCH SARL

## NEW ZEALAND

- ◆ ARI AUCKLAND
- ◆ CS COMPANY LIMITED

## VANUATU

- ★ FUNG KUEI

◆ Agent / Distributor

★ Duty Free & Travel Retail Operator

▲ Landlord



BACK TO MAP



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# Why visit?

**Broaden your business horizons**

———— • ————









TFWA Asia Pacific Exhibition & Conference is the perfect 'one stop shop' for busy executives keen to maximise their travel time.

The 2017 Exhibition was the biggest yet, occupying 10,253 square metres. Attendees from **301 companies increased by +10.3% over 2016.** The Conference and Workshops were also well attended, **with 1,440 delegates present – a rise of +4% compared with the previous year.**





On the trade show floor, **exhibiting companies showcased their latest and greatest product launches**, from categories including Perfumes & Cosmetics, Fashion & Accessories, Jewellery & Watches, Confectionery & Fine Food, Toys & Gifts, Electronics & Tobacco.



It's the ideal forum for visitors to  
**UPDATE** their contacts  
**ENHANCE** their knowledge  
**TRACK** new trends and  
**SOURCE** new brands.

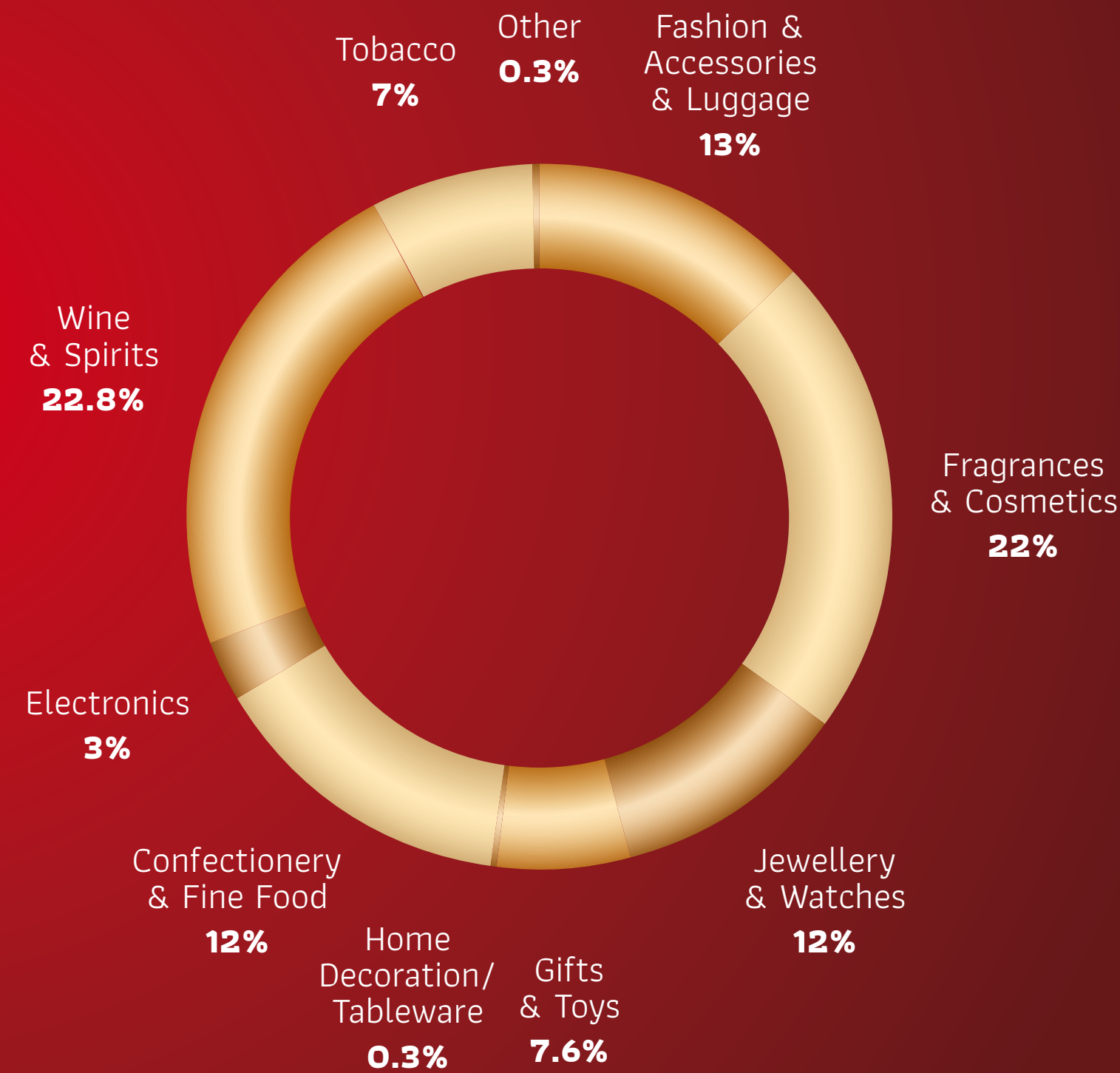






# Key exhibitors figures 2017

Exhibitors by category





# Exhibitors by region



Please note: graphics show rounded-off percentages.

Exhibitors list 2017



# Confectionery & Fine Food

Astragrace Corp., Brown and Haley, Butlers Chocolates, Cavendish & Harvey, Cheongkwanjang - Korean Ginseng, Chokola, Davidoff Cafe, Duc d'O Chocolaterie, Ferrero Travel Market, Focus Network Agencies [Singapore] Pte Ltd, Food Accademia, Godiva Chocolatier, Guylian, Haribo, Harison, Hawaiian Host, Himan Trading Company, Jacobsens Bakery, Kaimay, Kusmi Tea, Leonidas, Les Chocolats de Pauline, Lindt & Sprüngli [Schweiz] AG, Loacker, Maestrani, Mars International Travel Retail, Mondelez World Travel Retail, Nestle, Neuhaus, Niederegger, Perfetti Van Melle Global Travel Retail, Petit Gourmet, Ricola, Ritter Sport, Storck Travel Retail, The Hershey Company, Traveller's Trove, Valrhona, Wonderful Pistachios



# Fashion / Accessories / Luggage

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ALG Distributors, Alpinestars, Araldi 1930, Bombata, Bric's, Butterfly Twists, Cabinzero, Calvin Klein, Cerruti 1881 - Ungaro, Diesel, Eden Park, Essilor International, Fortune Concept Limited, Fraas - The Scarf Company, Furla, Giorgio Armani, Giorgio Janeke-Milano, Gobi Corporation, Heidi Klein, Helen Kaminski, Kering Eyewear, Kipling Division - VF Europe Bvba, Kritika Universe, Lacoste, Lochcarron John Buchan Ltd, Luxottica Group, Marchon Eyewear, Marcolin Spa, Maui Jim - Inc., Morgan & Oates, Mywalit, Orla Kiely, Pashma, Paul & Shark, Piquadro, Pourchet Paris, Radley London, Safilo Group, Samsonite Red / Lipault, Sprayground, Tommy Hilfiger, Versace & Versus



# Fragrances & Cosmetics

Air Val International, Al Haramain, Amore Pacific, Angelini Beauty, Apple Beauty, Beauty Contact, Berdoues Parfums & Cosmetiques, Blue Chip Group, Caudalie, Chantecaille, Clarins, Collistar, Coty, Creation Beaute International, Designer Parfums, Diego Dalla Palma, Dr. Jart, Empire of Scents, Est 1923, Estée Lauder Travel Retail, État Libre d'Orange, Eurocosmesi, Euroitalia, Guerlain, Hermès, House of Sillage, Illuminage Beauty, INCC Group, Interparfums, Jacques Bogart, Jean-Charles Brosseau, Kajal Perfumes, Kaloo - Clayeux - Kokeshi, Kose Corporation, Koto Parfums, L Brands, L'Arc Parfums, L'Occitane en Provence, L'Oréal Travel Retail Asia Pacific, La Prairie, La Sultane de Saba, Laboratoires Filorga, Lorient Paris, LVMH Fragrance Brands, Marina de Bourbon, Mavive, Missha, Molinard Parfums, Moroccanoil, Omoye, P&G Global Travel Retail, Pañpuri, Perfumer's Workshop, Perfumes y Diseño, Profumitalia SRL, Puig, Pupa, Revlon Travel Retailing, Salvatore Ferragamo, Shiseido Group, Sla Paris, So.di.co. SRL, Spa Ceylon Luxury Ayurveda, Spongelle, Timeless Truth, Unilever International Travel Retail, VAG, When



# Gifts / Toys

## Home decoration / Tableware

---

Aurora World, Be Relax, Blue Storks, Cabeau, Caseti Company Ltd,  
Cross Accessories, Dandy Nomad, Design Go, I-Clip, Feiler,  
International Bon Ton Toys, Lego Group, Merlin Digital, Moliabal, Moshi, Mosquitno,  
Premier Portfolio International Ltd, Schaefer Travel Retail, Secrid,  
Staedtler Mars Gmbh & Co. KG, Steiff, Trivalo, Travel Blue, Tru Virtu,  
Woollip Travel Pillow



# Jewellery / Watches

Anna Maria Marazaki, APM Monaco,  
Ariki New Zealand Jewellery, Arium Collection,  
Capella - Lambretta Watches, Carolee, Clogau,  
Daniel Wellington, Didofa', Emile Chouriet,  
Ferragamo Timepieces, Fervor Montreal, Fiyta,  
For No Reason, Geiger, Guess Accessories,  
Hanse Distribution, Infinity & Co.,  
Juvenia Montres SA and Asia Commercial Holdings Limited,  
Kurate International Ltd, Les Interchangeables,  
Marcel Robbez Masson, Mira Watch International Limited,  
Misaki, Morellato Group, Nautica Watches, Nilai Paris,  
ODM Dingjun Int. Holdings Ltd, Pica Léla, Reflecta,  
Scorpio Worldwide, Sekonda, Skylink Gmbh, Tateossian,  
Thomas Sabo, Toscow, Tous



# Tobacco

Agio Cigars, Alishan, Arnold André / Mac Baren,  
British American Tobacco,  
China Tobacco Guangdong Industrial Co. Ltd,  
Drew Estate/Swisher, Heintz Van Landewyck,  
Imperial Tobacco, J. Cortes Cigars,  
JC Newman Cigar Co., JT International,  
Karelia Tobacco Company, KT & G Corporation,  
KT International SA, Nanyang Brothers Tobacco Co. Ltd,  
Plum Blossom, Scandinavian Tobacco Group,  
Shanghai Tobacco Group Co. Ltd,  
Silver Base International Development Co. Ltd,  
Taiwan Tobacco & Liquor Corporation, Von Eicken,  
Yunnan Tobacco International Co. Ltd



# Wine & Spirits

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Accolade Wines, Australian Vintage Ltd, Bacardi Global Travel Retail, Bardinet, Barton & Guestier, Beluga Vodka, Borco / Sierra Tequila, Bottega, Brown Forman, Camus Cognac, Chabot Armagnac, Champagne Laurent-Perrier, Choya, Cognac Frapin, Cognac Prunier, Constellation Brands, Crystal Head Vodka, Danzka, Deau Cognac, Destilerias Campeny, Distell, Distilleries et Domaines de Provence, Diva China, Diverse Flavours, Don Papa Rum, Duty Free Global Limited, Fraternity Spirits World, Freixenet Group, Heineken, Hitejinro, Ian Macleod Distillers Ltd, Illva Saronno, International Beverage, Kavalan Single Malt Whisky, Kinmen Kaoliang Liquor, Kremlin Award - Grand Premium Vodka, La Martiniquaise, Laboure-Roi, Liviko As, Lubritrade Trading Pte Ltd, Luzhou Laojiao Int'l Development, M. Chapoutier, Macduff International, Marchesi Antinori, Marques de Riscal, Moët Hennessy, Nemiroff Vodka Limited, Osborne, Patron Spirits International AG, Pernod Ricard Travel Retail Asia Pacific, Peuch et Besse l'Émotion du Vin, Piccini, Prince Hubert de Polignac / Hardy, Rockland Distilleries, Sabmiller, Santa Margherita Gruppo Vinicolo, Takara Shuzo, The Edrington Group, The Three Stills Company Ltd, Torres, Treasury Wine Estates, Ulupna Winery, Vantage Australia, Vini Tonon, Vinprom Peshtera SA, VSF International Consulting, Whyte & Mackay, William Grant & Sons, Wuliangye Group, Yanghe Distillerie Co. Ltd, Zamora International, Zonin 1821



# Electronics

AM International, Beurer - Codipe,  
Braun, Capi Global, Happy Plugs,  
Lifetrons Switzerland, Pasco, Philips,  
Sennheiser, Skross

# Other

APTRA



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# Conference & Workshops

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ASIA PACIFIC  
EXHIBITION &  
CONFERENCE

7-11 MAY 2017. SINGAPORE  
**THE DUTY FREE & TRAVEL RETAIL  
ASIA PACIFIC SUMMIT**







**With over 1,400 delegates in attendance in 2017,** the TFWA Asia Pacific Conference is one of the duty free & travel retail industry's biggest events.

Held over a single day on the eve of the Exhibition, the conference hears from industry leaders as well as senior figures from the realms of politics, economics and business.





**The conference programme features themed workshops designed to explore relevant topics in detail,** while a dedicated app allows delegates to ask questions and take part in real-time polls. Ample networking opportunities are provided throughout the day. The TFWA Asia Pacific Conference is a must-attend event for all delegates in Singapore.



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# ONE2ONE

## meeting service

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The TFWA logo consists of the letters "TFWA" in a white, serif font, centered within a solid blue square.The logo for ONE2ONE MEETING SERVICE features the word "ONE2ONE" in a large, bold, sans-serif font, with the "2" in blue and the "ONE"s in white. Below it, the words "MEETING SERVICE" are written in a smaller, white, sans-serif font.

TFWA ONE2ONE is an innovative, **personalised appointment service** that brings together exhibiting brand owners, service concessionaires and senior retail executives from airports, airlines, cruise and ferry operators. This bespoke initiative has become increasingly popular over the years, adding value to your schedule and ensuring your week is both efficient and productive.





TFWA's specialist ONE2ONE team help to organise the meetings ahead of the event, and are also at your service during the exhibition. Appointments take place either on exhibitor stands, or in private suites within the dedicated **ONE2ONE Lounge.**





# Key tools

A selection of tools and digital resources developed specifically for both visitors and exhibitors will help you make the most of your time at the Singapore show.





Enhance your business week with  
the support of key services:

**The Exhibition Directory:** an invaluable online catalogue detailing all the trade show exhibitors – including their contact details to help you arrange your appointment diary.

**The Product Showcase:** another online tool which profiles, by category, all the brands and new product launches being introduced at the show. The Showcase also links to external websites and press releases.

**Duty Free & Travel Retail Press List:**  
a useful guide to all the publications that attend and report on the week's events.







## Interested in becoming a sponsor?

TFWA Asia Pacific Exhibition & Conference incorporates a variety of sponsorship options, all of which represent a convenient and cost-effective way to increase your exposure, boost your brand and enhance your presence generally within the travel retail community.

Please contact Isabelle Régnier,  
Advertising & Sponsorship Manager:  
**[i.regnier@tfwa.com](mailto:i.regnier@tfwa.com)**



# Leisure activities & social events

## **Connect, engage and enjoy**

All work and no play is not the travel retail way, so every Singapore show includes a leisure and extensive evening entertainment programme, to help delegates relax and unwind in an informal environment.



# Golf Tournament

Keen golfers are invited to gather on the greens at the annual Sunday morning **Golf Tournament**.

There are plenty of prizes to be won plus a rare opportunity to play on a prestigious Singaporean course.





# Welcome Cocktail

The traditional Welcome Cocktail heralds the start of the extensive evening entertainment programme. Join friends old and new for some sophisticated mingling over a **glass of champagne and gourmet cuisine in an elegant setting.**





# Chill-Out Party

The Tuesday night Chill-Out Party is the perfect opportunity to unwind after a hard day working the trade show floor. **Kick back, relax and recharge** in fabulous al fresco surroundings.





# Singapore Swing Party

The climax of the week is Wednesday's renowned Singapore Swing Party. **Celebrate a successful week in style** at our fitting social finale!





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# Contact

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# Get in touch

## How can we help you?

The team is always happy to assist you:

To visit or for registration enquiries,  
contact **[registration@tfwa.com](mailto:registration@tfwa.com)**

Interested in becoming an exhibitor?  
Contact **[m.abdennbi@tfwa.com](mailto:m.abdennbi@tfwa.com)**

If you are already an exhibitor,  
contact **[commercial@tfwa.com](mailto:commercial@tfwa.com)**

For press/media enquiries,  
contact **[tfwapress@tfwa.com](mailto:tfwapress@tfwa.com)**





## Connect with us

To discover more about TFWA and all its activities, please visit our website **[www.tfwa.com](http://www.tfwa.com)**, where you'll find a wide variety of online resources, including informative videos, event highlights and exhibition reviews.

Make sure you follow us on social media for latest news and updates:

 **TFWA company page**

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 **@TFWAnews**

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BY THE TRADE



FOR THE TRADE