



THE DUTY FREE
& TRAVEL RETAIL
ASIA PACIFIC SUMMIT

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ERIK JUUL-MORTENSEN

President
Tax Free World Association

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A black and white portrait of Yngve BIA, an older man with short, light-colored hair, smiling slightly. He is wearing a dark polo shirt with white stripes on the shoulders. The background is dark and out of focus, showing some foliage. The entire image has a yellow-to-green gradient overlay.

YNGVE BIA

Founder of Generation Research

1951 - 2022

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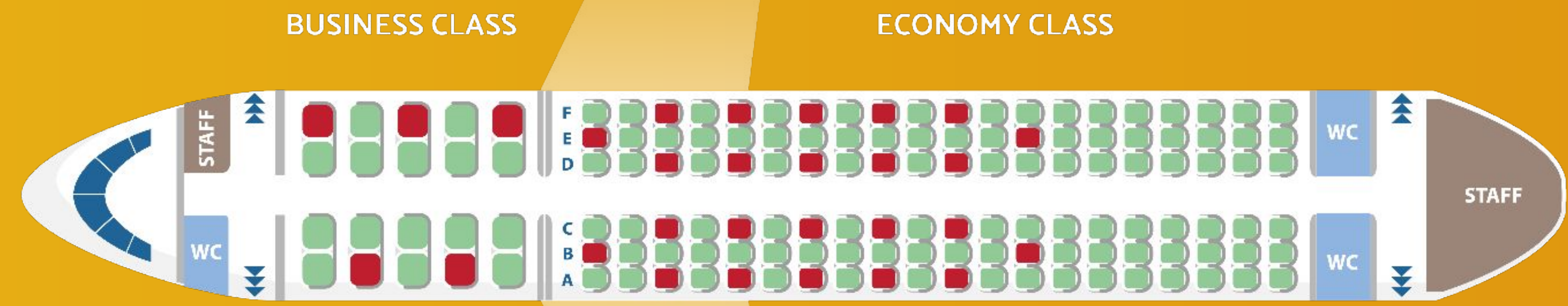


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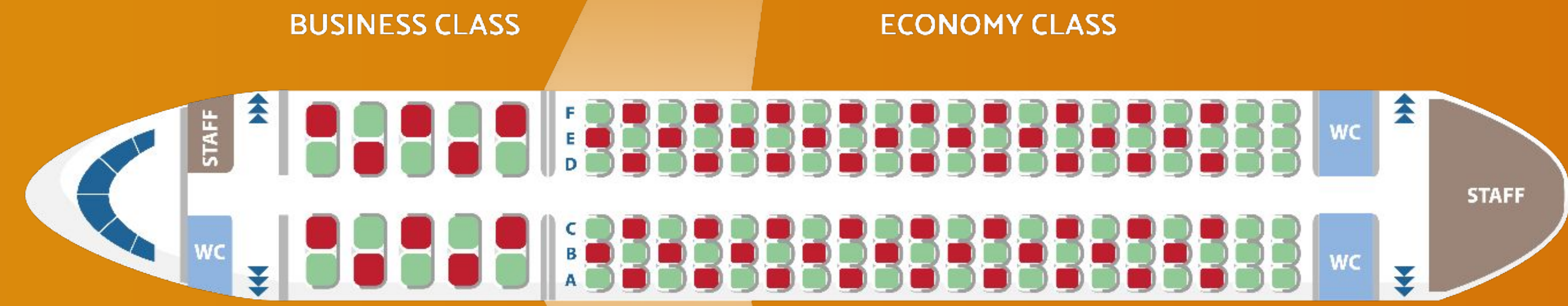
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2023
(Q1) 21%



● OCCUPIED ● AVAILABLE

2023
(Q2) 45%



● OCCUPIED ● AVAILABLE

Source: ForwardKeys

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ACI INTERNATIONAL PASSENGER FIGURES DECEMBER 2022

	% CHANGE DEC 2022 VS DEC 2019	% CHANGE FULL YEAR 2022 VS 2019
Africa	-7	-20.4
Asia Pacific	-49.9	-72.6
Europe	-14.2	-22.3
Latin America & Caribbean	-3.1	-12.6
Middle East	-6.8	-20.6
North America	-11.0	-23.3
WORLD	-22.1	-33.9



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Sanya Phoenix Island, Sanya City, Hainan Province, China

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1F

国际美妆
INTERNATIONAL BEAUTY



L'OCCITANE



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cdf 中免 mall 海口国际免税城

CDFG Haikou International Mall

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EDITOR'S PICKS
News & views about duty free and travel retail

Industry leaders discuss threat of illicit trade at IAADP's Summit of the Americas, Florida
At a panel event discussing the region's recovery, representatives of the Duty Free Trust's Transparency Secure campaign said the sector must 'temporarily' our existing infrastructure as an authentic and trusted industry.

News Policy & regulatory perspective Report: DFWC and TFWA launch position paper Tackling Illicit trade, counterfeiting & intellectual property theft
The Duty Free World Council (DFWC), the global voice for the duty free and travel retail industry and the Free World Association (TFWA), the association that brings together DFWC supplier companies to the duty free and travel retail industry, have released a position paper on tackling illicit trade, counterfeiting and intellectual property theft. It sets out the key responsibilities, with calls on national governments and consumer enforcement agencies to work with industry to put an end to the practice. Read the full position paper using the link below.

Welcome to Duty Free Facts
Facts and perspectives on the duty free and travel retail industry

About
Welcome to Duty Free Facts: a resource for anyone wishing to better understand the duty free and travel retail industry and its contribution to the global travel community.

[Find out more](#)

Welcome to Duty Free Facts

Duty Free Facts is – first and foremost – a resource for anyone wishing to better understand the duty free world and the important contribution it makes to the wider travel industry, national economies, and the hubs and communities that support global travel.

Duty Free has been a trusted source of authentic, high-quality goods for travellers for over 75 years. Modern security systems and innovations have ensured that the industry now boasts one of the most secure and robust supply chains of any industry in the world, and provides consumers and regulators with the confidence that the products being sold are correctly sourced, transported and retailed.

This resource is made possible by the combined efforts of the Duty Free World Council and Tax Free World Association, and supported by a global network of regional travel retail associations representing markets across Europe, Asia Pacific, the Middle East and Africa, and the Americas.

Our Industry's History

WTO - Mexico International opens in Grand Canal, Cuba
Mexico with duty free shops and facilities to create shops meeting through the Panama Canal

WTA - Chicago Convention signed, enabling international commercial travel by air
In December 1944, 52 states signed the Convention on International Civil Aviation commonly known as the Chicago Convention. The convention established the framework for aviation global air travel, with the intention to 'create an open and orderly air transportation system for the safety and peace of the world'.

The agreement was officially ratified in April 1947, marking the formation of the International Civil Aviation Organization (ICAO), the United Nations specialized agency for air transport.

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About DFWCA

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Duty Free World Council accredited courses



NEW RELEASE - Duty Free and Travel Retail Certificate

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Certificate Course in Duty Free and Travel Retail

Free

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Responsible Retailing of Confectionery, Chocolates and Biscuits

Free

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Responsible Retailing of Alcohol

Free

Enrol Now

All Academy course development is overseen by an advisory group charged with identifying training needs specific to duty and tax free retail. The content of our courses is grounded by experienced senior industry executives bringing a wealth of expertise from across the globe, covering all major product categories and engaged in insights on best in class retail practices from leading industry retailers. The Academic Advisory Group brings expertise from Human Resource and Training & Development perspectives with the practical commercial realities of the opportunities and challenges our industry faces. This ensures our courses are world class.



Aude Bourdier
Academic Advisory Group Chair
VP Managing Director Global Travel Retail, Brown Forman
Aude brings 20 years of Retail & Sports industry experience, having held various leadership positions across Marketing, Commercial, and General Management. She joined Brown Forman in 2018 as VP Marketing Director Global Travel Retail and Asia Pacific, and was recently appointed VP Managing Director of the RTM division in July 2020. Born in France, she has worked and lived in Paris, Geneva, London, Hong Kong, and Singapore. Aude was elected to the Tax Free Worldwide Association (TFWA) Management Committee several times and serves the organization's Board as Vice President Marketing.



Sarah Branquinho
President, Duty Free World Council
Chief Diversity & Inclusion Officer & External Affairs Advisor, duty
Throughout her 30 years' experience in the duty free industry, Sarah has been an active advocate for the US\$70 billion duty free and travel retail industry and the key role it plays in enhancing strategic relationships and the passenger experience. After playing a prominent role in the industry's campaign to fight the abolition of duty-free and tax-free sales, Sarah joined DFW and is now company-wide Duty Free, serving in various roles, where she is currently responsible for the company's external affairs, eventually acquired by duty, where she is now Chief Diversity and Inclusion Officer while continuing to serve as External Affairs Advisor. Alongside her commercial roles, she has served as Chair of the UK Travel Retail Forum (2009 - 2016), President of the European Travel Retail Forum (2012 - 2016), and is the World Business Partner observer on the ACSI Europe Board and a founder member and Chair of Women in Travel Retail, which offers networking opportunities to women in the travel retail industry.

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Practical and accessible content delivered through leading edge online training technologies allow you study your own pace, when and where you want.
- Created by experts**
The Academy has been created by experts with decades in the duty free and travel retail industry.
- Fully accredited**
All courses are accredited by the Duty Free World Council Academy, creating a global standard for your industry.
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Corporate environments and incentives for multiple organisations and the option to deliver through company LMS.



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ASUTIL CONFERENCE

Get Ready for
Reverse Mode Shock

• **IT'S** •
BACK

YOU'LL BE BACK HOME!

Wednesday 7
and Thursday 8
JUNE 2023

HOTEL HILTON
BUENOS AIRES
ARGENTINA



asutil

Asociación Sudamericana
de Tiendas Libres

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THE MEADFA CONFERENCE

19-21 NOVEMBER 2023
ACCRA - GHANA



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